

KK KHURANA & KHURANA

# AN EXEMPLARY SNAPSHOT OF PRACTITIONER'S PROFILES

# **Exemplary Offerings:**

- / Intellectual Property (IP)
- / Technology and Media Law
- / Corporate/Commercial Law
- / Tax Law
- / RERA/Property Law
- / Banking Law
- / Media and Entertainment Law
- / Litigation and Arbitration
- / IBC Advisory
- / Data Protection Practice
- / Environment Law
- / POSH Practice
- / Labour Law
- / Sports Law

# **Industries:**

- / Technology & Software
- / Pharmaceuticals & Life Sciences
- / Automotive and Engineering
- / IoT and AI/ML
- / Chemical and Oil/Gas
- / Food and Healthcare
- / Consumer Products
- / Medical Devices
- / Semiconductor
- / Electronics/Electrical
- / Diagnostics and Therapeutics
- / Green Technologies
- / Electronics and Electrical
- / Biotechnology and Biologics

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#### **OVERVIEW**

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Mr. P Suman

Mr. Rajesh Jainan

Mr. T.S. Sharat

Mr. Abhijeet Deshmukh

Mr. Tapan Shah

Mr. Antony David

Mr. Anubhav Gupta

Mr. Amarjeet Kumar

Ms. Meenakshi Ogra

Mr. Dhakshina Moorthy C

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Mr. Junaid Khan

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Ms. Megha Nadiger

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Mr. Keshar Bisht

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Mr. Yashvendra Sinha





# Vinod Khurana (Managing Partner)

Vinod is the Managing Partner at IIPRD and Khurana & Khurana, IP Attorneys. Vinod, along with heading the Litigation team, which represents some of top Indian and Global Business Brands on Commercial/Corporate Law matters, IP Infringement Issues, Counterfeiting, Investigation/White-Collar Crime Issues, is also the Head of the IP Commercialization/Licensing Team and overlooks at Valuation and Negotiation of all major Out-Licensing Deals at IIPRD. Vinod has been in the field of Business Legal Finance for over 52 years with core focus on Commercialization, Licensing, and Valuation of Intellectual Property. Vinod also specializes in all aspects of Trade Mark Law with focus on Trade Mark Litigation. Vinod represents top Indian and International Corporate Houses for Licensing their Technologies and other Intellectual Properties. Vinod has also been researching and educating on fighting thefts and frauds of Intellectual Properties and white-collar crimes by practicing a mix of Law, Intellectual Property, Accounting, Ethics and Criminology coupled with his professional qualification being a B. Com, PGDFA, MBA, AICWA, CFA, LLB among other specialization qualifications in Investigation and Commercialization of Intellectual Property. He has an extensive experience in conducting Investigation & Litigation and has represented numerous corporates for devising their Prosecution and Litigation Strategies such as Indian Oil Corporation, ITC, Bharti, Matrix Cellular among many others. Vinod has also undertaken various dedicated Workshops and Seminars for well-established corporates such as Wockhardt, IOC, ITC, TVS Group, CSIR, Glenmark, IOCL, IITs, ONGC, EIL, BPCL, CBI among numerous others. Vinod is also a member of International Trademark Association (INTA). Department of Economic Affair, Ministry of Finance, Govt. of India has also empanelled him for appointment as Special Director on the Board of Sick Industrial Companies.

#### Tarun Khurana (Partner and Patent Attorney - Software/Electronics/Mechanical Group)

Tarun has over 22 years of experience in a broad range of Intellectual Property (IP) subject matters, and is the Co-Founding Partner and Patent Attorney of Khurana & Khurana (K&K) and of its Patent Research and IP Asset Management Firm, IIPRD, both of which are among the Leading IP and Commercial Law Practices with 10 Offices in India, and over 220 Professionals. The firms also have regional offices in US, GCC/UAE, Thailand, Indonesia, Vietnam, Myanmar, Bangladesh, Malaysia, Sri Lanka, and Nepal. Tarun is ranked among the top Patent Prosecution Practitioners in India by IAM 1000 (and also by IAM 300 Strategists), and focuses on Patent Portfolio Management, Litigation, Valuation and IP Commercialization mandates for numerous Indian and International Corporates ranging from Small Start-ups to Fortune 5 companies including Reliance Jio, Sun Pharma, NATCO, Accenture, Imagination Technologies, Huawei, Indian Oil Corporation, Xiaomi, ABB, ZTE, Fujitsu, Kyocera, SABIC, Indian Institute of Technology (Delhi/ Guwahati/ Roorkee/ Palakkad/ Indore/ Hyderabad), Emerson, Daimler, Cadence, Airbus, L&T, Glenmark, Simon, IISc, Marico, UPL, Avery Dennison, among many others.

Tarun has a strong experience in Patent Drafting in the domain of Computer Networking and has drafted over 5000 applications in aggregate till date, a strong portion of which are based in the Semiconductor, Networking, Engineering, Database, Cloud, E-commerce, Security and Telecom domains.

Tarun focuses on Electronics, Telecom, Computer Implemented, and Mechanical subject matters, and has also worked with Corporates/Institutes across other technical and business domains as well, He has, apart from handling Indian and International Clients for filing and prosecution matters in India, also actively assisted numerous US and European Law and Licensing Firms and Corporates in providing Patent Support Services such as Conducting Patent Searches, Preparing Claim Charts, Preparing Specifications / responses to offices actions, undertaking Landscape/Analytics, E-





Discovery Support among other like mandates that IIPRD focuses on. Tarun is well versed with US, EP, and Indian Patent Laws. Tarun has a Bachelor's in Computer Science Engineering from Pune University, a Master's in Software Systems from BITS Pilani, Bachelors in Law, an MBA from IIM Lucknow, and is in pursuit of his PhD. He also has certifications from IIT Delhi, WIPO, Asian School of Cyber Laws, Indian Law Institute, and International Software Testing Board among many others. Tarun is also a regular speaker at numerous Institutes and Corporates including International Conferences such as GIPC, WIPF, CII, FICCI, along with at entities such as NTPC, Indian Oil Corporation, IITs, TIFAC, DIT, CSIR, Moserbaer, IIM Lucknow, ASSOCHAM, Managing Intellectual Property (MIP), Indian Oil Corporation, NALSAR, ONGC, Delhi Technical University, and Tata Group Companies among many others.

# Meenakshi Khurana (Partner and Patent Attorney - Pharmaceutical-Life Sciences Practice Group)

Meenakshi is a Partner and Patent Attorney at Khurana & Khurana and IIPRD with over 20 years of experience in patents. She engages herself in patent application preparation, prosecution, patent infringement and validity opinion practice, FTO, patent licensing studies, and counselling clients in devising global patent strategies. Her main areas of specialization are pharmaceutical, chemical and biotechnology arts including small molecules, new chemical entities, pharmaceutical formulations and drug delivery technologies, crystalline forms, stereo isomers, organic and inorganic chemistry, peptide chemistry, biochemistry and various biotechnology related subject matters. She began her career in patents in 2005 with Panacea Biotech Ltd. in its New Drug Discovery R&D Group and focused on handling Patent Matters ranging from Patent Drafting, Searching, Designing Around strategies, to devising strategies for Patent Filing/Prosecution. Meenakshi is a Registered Patent Agent admitted to practice before the Indian Patent Office. She has a degree of B.Sc. (Chemistry Hons.) and M.Sc. (Chemistry Hons.) from Panjab University. She holds one-year Post Graduate Diploma in Patents Law from NALSAR University and a couple of IP certifications from WIPO. She is also a holder of a degree of Bachelor of Laws. Meenakshi is a member of APAA and ABLE.

# Abhishek Pandurangi (Partner and Patent Attorney - Pharmaceutical-Life Sciences Practice Group)

Abhishek is a Partner and an ardent promoter and believer of IPR and has worked in different areas of IPR over a stretch of 17 years as an IP practitioner, entrepreneur, legal expert and a trainer. Abhishek has dealt with various types of IPR matters including Patent Searches, Patent Drafting, Patent Prosecution, Patent Commercialization, Trademark Litigation, Domain Name Dispute Resolution with UDRP, Copyright and Database Infringement Counselling. He started his stint in Intellectual Property with Evalueserve where he worked with several multinationals on their IPR projects, after which he joined Netscribes India to develop their in-house IP team. In 2010 he decided to take a plunge and started his own IPR solutions firm closer2patents, which supported over 300 clients in 16 countries having completed over 1000 IPR projects and is now a part of Khurana & Khurana after a strategic acquisition, making Abhishek a partner and head of Mumbai office of Khurana & Khurana. He also undertakes several IP training & awareness programs at colleges, NGOS and government institutes and is a faculty for IPR at the ICS, Thane of India & MSME Institute, and in his guest to strengthen the IP ecosystem has made submissions to the Governments of India & Japan. He has the distinction of being invited consecutively for the President of India's National awards for his patent pending inventions. In terms of qualification, he is a B.Tech-Chemical from UDCT and a practicing lawyer and a registered Patent Agent.

#### Mohinder Vig (Partner and Head -Trade Marks, Copyright, Media & Entertainment)

Mr. Vig is a Partner and Senior Trademark Attorney with over 37 years of experience. Mr. Vig specializes in all aspects of Trademark Law with focus on Clearance Searches, Opinions, and





Prosecuting TM Applications. Mr. Vig has worked with over 5000 Corporates in India and represented them for Litigation and Opposition cases across TM Offices. Mr. Vig has also worked extensively on advising, negotiating, drafting, vetting and structuring various agreements including media & entertainment work, handling contentious copyright issues etc. Mr. Vig along with other Senior Associates and Associates at Khurana & Khurana, has handled licensing, acquisition, assignment, distribution, co-production of films, music and various other agreements for media & entertainment clients (films and television). He has represented various clients in IP matters and also handles filing and pursuing applications of copyright registration. He with his rich experience is one of the most important persons in the firm for strategic advice in all legal aspects with respect to media & entertainment including overseas film distribution. Mr. Vig also works with Attorneys that form part of the Worldwide Associate Network of the firm for prosecuting TM Applications for Indian clients overseas. Mr. Vig drafts all responses to office actions and also consults Foreign Attorneys on Trademark issues. Mr. Vig has a B.Com from Delhi University followed by an LLB from Delhi University and practices Litigation at the Bar Council of Delhi.

# P Suman (Partner and Head -Trade Marks, Copyright, Media & Entertainment)

Suman is a Partner at Khurana & Khurana and IIPRD. Sumans' practice at Khurana & Khurana focuses on all aspects of Trademark and Copyright. Suman specifically handles Legal Drafting in Opposition Matters, Responses to Examination Reports, Counter Statements, Evidences in TM opposition proceedings, Cease and desist notices, Contracts and agreements and conducting searches of overseas TM registers and providing use and registrability opinions. Suman also prepares legal responses to office actions from WIPO and USPTO, and has also handled hearing at TM registry India alongwith providing legal advice on registration and protection of trademarks in multiple jurisdictions.

### Rajesh Jain (Partner and Head - Software/Electronics/Mechanical Group)

Rajesh is a Partner at Khurana & Khurana and IIPRD. He is a graduate in mechanical engineering from IIT Kanpur with 46 years of experience of working in Indian Ordnance Factories, wherein, his job responsibilities involved handling technology related matters like Technology Transfer, Technology Assimilation, Documentation, Product Design and Development, their Trials and Production including selection of Production Technologies, setting up facilities culminating in production. He has worked on varied Products and Production Technologies in the field of Automobiles, Bullet Proof Vehicles, Small Arms, Battle Tanks and Infantry Combat Vehicles-including their Engines, Transmission, Armour and Armament, Vision Devices-Passive as well as Thermal, Laser Range Finders, etc. Currently, at K&K, Rajesh focuses on handling Patentability, Patent invalidation, FTO studies and analyses, technology/patent landscape analysis, Drafting Patent Applications, Due Diligence Studies and preparing Responses to Office Actions for a number of clients in Engineering, Automotive, Mechanical, Electro-mechanical, Materials, and allied industries.

#### T S Sharat (Director IP & Patent Attorney - Software/Electronics/Mechanical Group)

Sharat is a Patent Attorney with 19 years of experience in Intellectual Property Asset Management (IPAM) with focus on the entire patent life cycle (invention ideation & review, patent intelligence, patentability assessment, inventor interview, patent drafting, foreign filing decision, patent prosecution, foreign prosecution intelligence, licensing potential analysis, infringement analysis, litigation support etc.).

Sharat's expertise lies in end-to-end Patent Portfolio Development/Management. He has drafted and prosecuted thousands of patent applications for US, EU, IN jurisdictions in technical domains such as (but limited to): software, client-server arch., home media, consumer electronics, VLSI circuits, image processing, computer memory architecture, 5G communication protocols & standards, computer





networks, cloud computing, Al-based technologies, mechatronics, mechanical systems/ apparatus/ devices, energy and material sciences, etc.

Sharat has owned and implemented critical processes for IP departments across geographies for Patent Portfolio Development for fortune 100 companies. He introduced innovative business models for optimum utilization of in-house patent resources and outside counsel resources over a significant scale (# assets >5000) and successfully collaborated with multiple stakeholders to execute such models.

Sharat has trained/mentored numerous patent agents, attorneys, engineers and scientists on patenting, patent drafting & prosecution, claim interpretation, patent law, emerging best practices, etc. He created and led the single largest team in India for drafting and prosecution to deliver high volume prosecution and drafting services (~3000+ US/Global OA responses/year and ~200 patent applications/year) for a Japanese consumer electronics giant (also one of top 5 fliers in US).

Sharat has also led multi-million \$ engagements with fortune 100 companies for Patent Portfolio Management/Development and achieved IP budget savings of up to 30% while adding value with unique blend of innovative IP service offerings, trained human capital and disruptive technology tools.

Sharat is very passionate about technology and its use in gaining efficiency and improving quality in IP transactions. As a subject matter expert, he implemented a rare amalgamation of patent expertise and technology (+ data science) in IP Asset management disrupting the patent prosecution space to gain process and spend efficiency of ~25%.

Sharat regularly collaborates with Patent attorneys, in-house counsels, Chief Patent counsels, CIPOs, Licensing executives/attorneys, Patent Portfolio managers to formulate and execute IP strategies, aligning IP Asset Management with Business and Strategic imperatives, and achieving CTO/CIPO/CFO goals.

Sharat is the Director of IP and Patent Attorney at Khurana & Khurana (K&K) and of its Patent Research and IP Asset Management Firm, IIPRD. Ranked among the top Patent Prosecution Practitioners in India, Sharat focuses on Patent Portfolio Development & Management, Patent Litigation, Patent Valuation and IP Commercialization for Multinational Companies, Law firms, Startups etc in the high-tech domain.

#### Abhijeet Deshmukh (Partner and Advocate - Litigation)

Abhijeet Deshmukh is a Partner with Khurana & Khurana, Advocates and IP Attorneys. He heads Commercial and Corporate law practice at the firm. He specializes in all aspects of Intellectual Property, Contractual laws, Corporate Advisory and Litigation with focus on IP and Commercial disputes; UDRP disputes; Prosecution of Trademark and Copyright Applications. He has worked with more than 3000 Corporates in India and represented them in Litigation and Opposition cases across TM Offices. He represented clients in disputes pertaining to IP and Commercial Law at Various Judicial and quasi-judicial Authorities across India. He has also worked extensively on advising, negotiating, drafting, vetting and structuring various Agreements related to Intellectual Property laws such as Technology Transfer Agreements, IP Assignment Agreements, Strategic Alliance Agreements, Collaborative Research Agreements, Non-Disclosure Agreements, Agreements related to Media and Entertainment Law, Commercial agreement such as Joint Venture Agreements, Franchise Agreements, Share Purchase Agreements, Contract Manufacturing agreements inter alia. Abhijeet has an LLM from Symbiosis International (Deemed University).

### **Tapan Shah (Partner - Pharmaceutical-Life Sciences Practice Group)**

With more than 14 years of experience in providing specialized services in Patents and related Intellectual Property Rights, Tapan holds expertise in the technical domains of Organic Chemistry,





Medicinal Chemistry, Pharmaceuticals, Biotechnological products and Medical Devices. He holds Master's Degree with specialization in Medicinal Chemistry from National Institute of Pharmaceutical Education and Research (NIPER, Mohali). Prior to joining the team of Khurana & Khurana and IIPRD, Tapan has worked as Assistant Manager (Operations) at Effectual Services Pvt. Ltd. Being a Registered Patent Agent and an Advocate, he practices before the Indian Patent Office and has been actively involved in client counseling, preparing patent specification, undertaking prosecution and hearing mandates, instituting and representing clients in opposition (pre-grant and post-grant oppositions) and revocation proceedings, and rendering Patent infringement and other opinions. Tapan has diverse experience in devising and assisting Fortune 500 Pharmaceutical and Chemical companies, US and European Law firms, independent patent attorneys and In-house patent counsels towards development and commercialization of products and processes.

# **Antony David (Partner - Pharmaceutical-Life Sciences Practice Group)**

Antony is a Partner at Khurana & Khurana. He is a registered Indian patent agent and has over 20 years' experience in patent matters in the fields of chemistry, pharmaceuticals and life-sciences. He has extensive experience in the full range of patent services including patent specification drafting, worldwide patent prosecution and opposition, patentability assessment, infringement analysis and freedom-to-operate investigations. He previously worked as in-house patent professional in research based pharmaceutical and chemical companies, including Neuland Laboratories and Shasun Pharmaceuticals. Prior to entering the patent field, he gained hands-on experience in pharmaceutical research and development, particularly synthesis, purification and characterization of organic molecules and active pharmaceutical ingredients, with Orchid Chemicals and Pharmaceutical Ltd. Antony post-graduated from Bharathidasan University, Tamil Nadu specializing in Chemistry. He is a certified Patent Agent with Indian Patent Office and also holds PG diploma in patents law from NALSAR University of Law Hyderabad.

#### **Anubhav Gupta (Partner – Corporate, Taxation and Valuation)**

Anubhav heads the Tax practice at Khurana & Khurana and has core experience in handling taxation advisory & litigation matters (both Direct & Indirect Taxation) with a key focus on Goods & Service Tax (GST). Anubhav also advises startups, MSMEs, PSUs, MNCs and other business with Advisory in Corporate and Commercial Law domain, including but not limited to incorporation, drafting and negotiation of key business agreements/ documents, structuring of transactions, etc.

Anubhav specializes in streamlining complex and multilayered transactions and has successfully advised many clients, ranging from Fortune 500 Companies to MSMEs, Startups, High Net-worth Individuals, etc. to achieve a tax efficient and legally compliant position for their high value transactions. Anubhav has extensive experience in conducting due diligence and legal and tax reviews.

Anubhav regularly assists his clients during their routine assessment proceedings and subsequent appellate proceedings, filing of refund claims, etc. He also assists his clients during various audits and reviews conducted by Indirect Tax Authorities, etc. Anubhav also assists and represents his clients during investigation proceedings conducted by Revenue and Intelligence Authorities. Further, he has assisted multiple clients during proceedings initiated under the Prohibition of Benami Property Transactions Act, 1988.

Anubhav has in depth sectoral experience w.r.t. Real Estate, EPC & Construction, AlcoBev, IT, Auto Components, Energy, Metals & Minerals, Pharma, FMCG, Fintech, Crypto, e-Wellness, etc and is well versed with the various tax and legal issues and recent developments for such sectors. Anubhav also helps Foreign Businesses with designing their inbound and outbound strategy w.r.t their interests in India.





Anubhav also possesses considerable experience in drafting and vetting of strategic documents to help businesses mitigate tax and legal complications. Anubhav is a practicing Advocate, alumnus of the prestigious Campus Law Centre, Faculty of Law, University of Delhi. Additionally, he is a qualified Chartered Accountant, Cost Accountant, and a certified Information System Auditor (ISA-ICAI), and appears regularly before the Tax Tribunals, NCLT, High Courts & Commercial Courts.

# **Amarjeet Kumar (Partner and Advocate - Litigation)**

With more than 16 years of successful litigation career behind him Amarjeet's multi-faceted expertise includes Real Estate Litigations with specialization in RERA, Commercial Litigation, Insurance, Industrial and Consumer Disputes, Civil Litigation, Family Disputes, Environment Litigation, Carrier Laws, Intellectual Property Rights Litigation including Protection of Plant Varieties, Insolvency and Bankruptcy Code, MSME Claims and Arbitration. He is a resourceful litigator with an uncanny ability to assess legal issues and produce result. He has achieved a great degree of success while arguing matters before different courts and forums including High Courts and District Courts apart from handling high stake matter before the Real Estate Regulatory Authority and Real Estate Appellate Authority.

He has an extensive experience in conducting Investigation & Litigation and has represented numerous corporates for devising their Prosecution and Litigation Strategies. Amarjeet also provides valuable and strategic advice in preparing various commercial contracts and agreements, explaining the companies on various contract conditions, ensuring that the contract made is in compliance with legal requirements, government regulations.

He has deep insight into the real estate issues and has successfully carried out the due diligence of various Real Estate Projects and has been advising clients on strategies regarding Real Estate issues. His key areas of practice include Infrastructure & Real Estate laws, Commercial & Civil laws.

#### Meenakshi Ogra (Partner - Litigation)

Meenakshi is a Partner in the Litigation Department at Khurana & Khurana. Having graduated in the year 1994 in Psychology (Hons.) from Lady Shriram College, University of Delhi, she also completed her LL.B from the University of Delhi's Campus Law Centre in the year 1997. In the year 2009, she also acquired a certificate in American and International Law from the Academy of American and International law, Texas, United States of America.

She has more than 28 years of experience in conducting litigation in Courts in India, including Supreme Court of India, various High Courts, District Courts alongwith Tribunals/ Foras/ Commissions.

Meenakshi has worked and appeared not only in the Supreme Court of India, but has also been regularly appearing before various High Courts and other District Courts, but also represented corporate clients and individuals before Tribunals such as Debt Recovery Tribunal, National Company Law Tribunal with regular appearances before various Consumer Foras/ Commissions. She has also conducted Arbitrations along with attending to and providing litigation support, both pre-litigation and during the proceedings, to protect the interests of the client.

She has handled matters pertaining to Intellectual Property Rights disputes; commercial disputes, including contractual disputes and interpretation of contracts, recovery of dues, claim for damages; also represented Banks for recovery of their dues before the Debt Recovery Tribunals, under DRT Act as well as under SARFAESI Act, including recovery suits on behalf of Banks and matters relating to negotiable instruments, pledges etc. on behalf of Banks; Company law, which includes oppression and mismanagement, Insolvency, rectification of register etc.; invoking and/or defending on behalf of corporates as well as individuals involving Writ jurisdiction of High Court and Supreme Court of India;





labour and service matters; matters pertaining to Consumer law involving deficiency in service and/or defect in goods.

She brings many years of expertise in drafting various agreements, and contract documentation, which include Assignment deeds, Share Purchase Agreement, Distributor Agreement, Leases, Licenses, Memorandum of Understanding, Family Settlement Agreements, Power of Attorneys, Wills, Gift Deed etc.

# **Dhakshina Moorthy C (Partner - Pharmaceutical-Life Sciences Practice Group)**

Dhakshina is a Partner at Khurana & Khurana and IIPRD. He has over 18 years of experience in patent matters relating to technologies in the field of Chemistry and Pharmaceuticals. He has expertise in all kinds of Patent Searches, Patent Drafting, Prosecution of Patent Applications Worldwide, Patentability and FTO Opinions, Patent Due Diligence and Patent Portfolio Management. He has worked at In-house Patent Cells of pharmaceutical companies including Orchid Pharma, Piramal Enterprises Limited and Suven Life Sciences Ltd. Prior to entering the patent field, Dhakshina gained hands-on technical experience in Process Research and Development for active pharmaceutical ingredients and intermediates in the laboratory of Orchid Pharma. He has patent publications as an inventor and also presented poster to his credit at ACS conferences. Dhakshina did his Master's in Chemistry from University of Madras. He is a certified patent agent with Indian Patent Office and also holds PG diploma in patents law from NALSAR University of Law, Hyderabad. He is also a holder of a degree of Bachelor of Laws from Osmania University, Hyderabad.

### Pharmaceutical-Life Sciences/Biotechnology Practice Group

# Abhishek Pandurangi (Partner and Patent Attorney - Pharmaceutical-Life Sciences Practice Group)

Abhishek is a Partner and an ardent promoter and believer of IPR and has worked in different areas of IPR over a stretch of 17 years as an IP practitioner, entrepreneur, legal expert and a trainer. Abhishek has dealt with various types of IPR matters including Patent Searches, Patent Drafting, Patent Prosecution, Patent Commercialization, Trademark Litigation, Domain Name Dispute Resolution with UDRP, Copyright and Database Infringement Counselling. He started his stint in Intellectual Property with Evalueserve where he worked with several multinationals on their IPR projects, after which he joined Netscribes India to develop their in-house IP team. In 2010 he decided to take a plunge and started his own IPR solutions firm closer2patents, which supported over 300 clients in 16 countries having completed over 1000 IPR projects and is now a part of Khurana & Khurana after a strategic acquisition, making Abhishek a partner and head of Mumbai office of Khurana & Khurana. He also undertakes several IP training & awareness programs at colleges, NGOS and government institutes and is a faculty for IPR at the ICS, Thane of India & MSME Institute, and in his guest to strengthen the IP ecosystem has made submissions to the Governments of India & Japan. He has the distinction of being invited consecutively for the President of India's National awards for his patent pending inventions. In terms of qualification, he is a B.Tech-Chemical from UDCT and a practicing lawyer and a registered Patent Agent.

# Meenakshi Khurana (Partner and Patent Attorney – Pharmaceutical - Life Sciences Practice Group)

Meenakshi is a Partner and Patent Attorney at Khurana & Khurana and IIPRD with over 20 years of experience in patents. She engages herself in patent application preparation, prosecution, patent infringement and validity opinion practice, FTO, patent licensing studies, and counselling clients in devising global patent strategies. Her main areas of specialization are pharmaceutical, chemical and biotechnology arts including small molecules, new chemical entities, pharmaceutical formulations and drug delivery technologies, crystalline forms, stereo isomers, organic and inorganic chemistry, peptide





chemistry, biochemistry and various biotechnology related subject matters. She began her career in patents in 2005 with Panacea Biotech Ltd. in its New Drug Discovery R&D Group and focused on handling Patent Matters ranging from Patent Drafting, Searching, Designing Around strategies, to devising strategies for Patent Filing/Prosecution. Meenakshi is a Registered Patent Agent admitted to practice before the Indian Patent Office. She has a degree of B.Sc. (Chemistry Hons.) and M.Sc. (Chemistry Hons.) from Panjab University. She holds one-year Post Graduate Diploma in Patents Law from NALSAR University and a couple of IP certifications from WIPO. She is also a holder of a degree of Bachelor of Laws. Meenakshi is a member of APAA and ABLE.

# **Tapan Shah (Partner - Pharmaceutical-Life Sciences Practice Group)**

With more than 14 years of experience in providing specialized services in Patents and related Intellectual Property Rights, Tapan holds expertise in the technical domains of Organic Chemistry, Medicinal Chemistry, Pharmaceuticals, Biotechnological products and Medical Devices. He holds master's degree with specialization in Medicinal Chemistry from National Institute of Pharmaceutical Education and Research (NIPER, Mohali). Prior to joining the team of Khurana & Khurana and IIPRD, Tapan has worked as Assistant Manager (Operations) at Effectual Services Pvt. Ltd. Being a Registered Patent Agent and an Advocate, he practices before the Indian Patent Office and has been actively involved in client counselling, preparing patent specification, undertaking prosecution and hearing mandates, instituting and representing clients in opposition (pre-grant and post-grant oppositions) and revocation proceedings, and rendering Patent infringement and other opinions. Tapan has diverse experience in devising and assisting Fortune 500 Pharmaceutical and Chemical companies, US and European Law firms, independent patent attorneys and In-house patent counsels towards development and commercialization of products and processes.

# **Antony David (Partner - Pharmaceutical-Life Sciences Practice Group)**

Antony is a Partner at Khurana & Khurana. He is a registered Indian patent agent and has over 20 years' experience in patent matters in the fields of chemistry, pharmaceuticals and life-sciences. He has extensive experience in the full range of patent services including patent specification drafting, worldwide patent prosecution and opposition, patentability assessment, infringement analysis and freedom-to-operate investigations. He previously worked as in-house patent professional in research based pharmaceutical and chemical companies, including Neuland Laboratories and Shasun Pharmaceuticals. Prior to entering the patent field, he gained hands-on experience in pharmaceutical research and development, particularly synthesis, purification and characterization of organic molecules and active pharmaceutical ingredients, with Orchid Chemicals and Pharmaceutical Ltd. Antony post-graduated from Bharathidasan University, Tamil Nadu specializing in Chemistry. He is a certified Patent Agent with Indian Patent Office and also holds PG diploma in patents law from NALSAR University of Law Hyderabad.

# **Dhakshina Moorthy C (Partner - Pharmaceutical-Life Sciences Practice Group)**

Dhakshina is a Partner at Khurana & Khurana and IIPRD. He has over 18 years of experience in patent matters relating to technologies in the field of Chemistry and Pharmaceuticals. He has expertise in all kinds of Patent Searches, Patent Drafting, Prosecution of Patent Applications Worldwide, Patentability and FTO Opinions, Patent Due Diligence and Patent Portfolio Management. He has worked at In-house Patent Cells of pharmaceutical companies including Orchid Pharma, Piramal Enterprises Limited and Suven Life Sciences Ltd. Prior to entering the patent field, Dhakshina gained hands-on technical experience in Process Research and Development for active pharmaceutical ingredients and intermediates in the laboratory of Orchid Pharma. He has patent publications as an inventor and also presented poster to his credit at ACS conferences. Dhakshina did his Masters in chemistry from University of Madras. He is a certified patent agent with Indian





Patent Office and also holds PG diploma in patents law from NALSAR University of Law, Hyderabad. He is also a holder of a degree of Bachelor of Laws from Osmania University, Hyderabad.

# Mita Sheikh (Associate Director - Pharmaceutical-Life Sciences Practice Group)

Mita is an Associate Director at Khurana & Khurana and IIPRD. She focuses her practice on all aspects of patent prosecution, and strategic development of domestic and foreign patent portfolios. Mita has significant experience in the areas of chemistry, pharmaceuticals, drug screening and targeting, recombinant protein and antibody technologies, genetic engineering, molecular biotechnology, biomaterials, biologics, biomass production, renewable energy, clean energy technologies, agrochemicals, petrochemicals, nanotechnology and medical devices.

Mita has counselling clients for development, management of commercially meaningful patent portfolios on a global scale. Mita's patent practice includes all aspects of drafting and prosecuting patent applications, oppositions at the Indian Patent Offices. Mita's practice also includes securing patents internationally by supporting and supervising the prosecution of patent applications before many foreign patent offices. Mita also has experience with the preparation of patentability, validity, and freedom-to-operate opinions. She has also been practicing extensively in matters relating to the Biological Diversity and approvals from the National Biodiversity Authority.

She has over 32 years of experience including patent matters. She has worked at In-house Patent Cells of biotechnology and pharmaceutical companies including Reliance Life Sciences, Dr. Reddys and Ajanta Pharma, where she received the unique and invaluable opportunity to work closely with scientists and gained in-depth exposure to many aspects of the research relating to drug discovery, molecular, cellular therapeutics and diagnostics. Mita also worked as a Senior Patent Associate with Krishna and Saurastri LLP. Prior to entering the Patent field, Mita gained hands-on research experience in developing various organic chemicals and pharmaceutical ingredients, plant tissue cultures in the laboratory of Themis, and Excel Industries. Mita did her B.Sc. in Chemistry from Mumbai University, B.Sc. in Botany from Mumbai University, and Masters in Plant Physiology from Mumbai University. She is a certified patent agent with Indian Patent Office and also holds a PG diploma in patents law from NALSAR University of Law, Hyderabad. She has also received training for managing Intellectual Property at AOTS & JIII, Japan.

#### Dr. Gurmeet Nanda (Principal Associate - Pharmaceutical-Life Sciences Practice Group)

Dr. Gurmeet has multidisciplinary knowledge in Intellectual Property, Synthetic Organic Chemistry and Medicinal Chemistry. She has 21 years' experience in Patent matters related to the field of chemistry, pharmaceuticals and over 14 years of experience in Drug Discovery R&D of Panacea Biotec Ltd, where she was instrumental in setting up and establishing the IP department along with managing a Discovery Chemistry Lab. She was responsible for Intellectual Property management and strategizing for all drug discovery projects (all the patent related activities like Prior Art Search, Infringement Analysis, Patent Landscaping, IP Due Diligence, Patent Drafting, Patent Filing and Patent Prosecution at National and International levels). She was actively involved in analyzing Ideas, conducting Patentability Analysis and providing Patentability Opinions for all the projects at drug discovery research resulting in development of substantial Intellectual Property portfolio with NCE Patents granted in US, EP, JP, Russia, China, Singapore, Australia and India.

She has worked extensively in Drug Discovery research and was actively involved in designing novel NCE's with desired Biological and Physiochemical properties, their Chemical Synthesis, Optimization, Lead Determination and Scale ups. She has several discovery patents to her credit. The successful NCE's from one metabolic disorder projects is under clinical development. In addition to Drug Discovery experience, she has also CRO experience in handling FTE/FSS work for national as well as international clients. She has doctorate degree in chemistry from Panjab University, Chandigarh. She was recipient of University Gold medal in M. Sc (Hons), Chemistry and B. Sc (Hons), Chemistry





from Panjab University, Chandigarh. She has done several advanced Intellectual Property Courses from WIPO and also holds a Post Graduate Diploma in Patents Law from NALSAR University of Law, Hyderabad.

# Dr. Padmapriya V (Principal Associate - Pharmaceutical-Life Sciences Practice Group)

Priya is a Registered Patent Agent at the Indian Patent Office and has over 16 years of experience in handling Intellectual Property matters, with an emphasis on Life Science and Chemical Science technologies. Priya has extensive experience in managing the patent life cycle and is well-versed in prosecution of applications at the IPO for domestic and international clients. She has handled litigation, prosecution and drafting of patent applications for a wide range of domains including food technology, nutraceuticals, molecular biology, recombinant technology, genetic transformation, microbiology, plant biotechnology, agro-biotechnology, immunology, diagnostics, and nanotechnology, to name a few. Prior to joining Khurana & Khurana, Priya was Associated with other top-tier Indian IP firms and also had a brief stint as an independent practitioner assisting inventors protect their Intellectual Property and transform into assets of economic value. Priya is a recipient of the 5-year CSIR-Research Fellowship and is a Registered patent agent. She holds a Ph.D. in Life Sciences from the University of Madras and a Post Graduate Diploma in Intellectual Property Rights Law from National Law School of India University, Bangalore

### Dr. Sanjeev Kumar Garg (Principal Associate - Pharmaceutical-Life Sciences Practice Group)

Sanjeev holds a Doctorate degree in Medicinal Chemistry from NIPER (Mohali) and is a Law Graduate from Faculty of Law, Delhi University. He is a certified Patent Agent with the Indian Patent Office. He has over 14 years of experience in Prior Art Searches (Patentability/Novelty, Invalidity/Validity), Freedom to Operate Searches, Patentability and FTO opinions, Technology Landscape Studies, Infringement Analysis, Evidence of Use, Patent Valuation/Evaluation, Patent/Portfolio Watch, Chemical Structure Searching using STN (REGISTRY and MARPAT), SciFinder, Reaxys, Drafting Patent Specifications (Provisional and Complete) etc. in the field of Organic Chemistry, Pharmaceuticals, Agrochemicals, Polymer Chemistry, Material Chemistry, Nutraceuticals, Petrochemicals, Biomedical Devices, Personal Care Products and Related Domains. Sanjeev holds one Indian Patent and has also co-authored seven Scientific Research Articles in reputed international journals.

# Govindhaswamy Srinivasan (Principal Associate - Pharmaceutical-Life Sciences Practice Group)

Govindh is a Principal Associate at Khurana & Khurana and IIPRD. He has nearly 19 years of experience in patent matters relating to technologies in the field of Biotechnology, Pharmaceuticals, Food chemistry and Biomedical devices. He has vast experience in all kinds of patent searches, landscape preparation, competitor intelligence, patent drafting and prosecution of patent applications worldwide, drafting response to FER, patentability and FTO opinions, patent due diligence, patent ranking and valuation, and product portfolio management. He has worked at various patent search firms and LPO. Govindh completed his Master's in Biotechnology from Bharathidasan University, Trichy. He also has his Law degree (LL.B.) from Karnataka State Law University. He is a certified Patent agent with Indian Patent and Trademarks Office.

#### Dr. Shashi Kant Verma (Principal Associate - Pharmaceutical-Life Sciences Practice Group)

Shashi is a Principal Associate at IIPRD and Khurana & Khurana and IIPRD. Shashi has over 9 years of experience in providing specialized Patent Support services and related IPR matters, specifically focusing on Patent Searches, Landscapes, and allied Opinions. Shashi has expertise in the technical domains of Nano-chemistry, Polymer-Chemistry, Organic Chemistry, Pharmaceuticals and Biotechnology. He holds a PhD. Degree in Chemistry with specialization in Nano-chemistry from





Jamia Hamdard (New Delhi). Shashi is well versed with Novelty Search/Patentability Search, FTO search/Clearance Search, Landscape Analysis, State of Art Search, Validity/Invalidity Searches, Patent to Product Mapping, Product to Patent Mapping, File wrapper analysis, Infringement analysis and Patent-Litigations. Shashi also actively focusses on Patent Opposition matters including drafting of opposition, reply statements and associated written submissions post the hearings.

### Dr. Shweta Sharma (Principal Associate - Pharmaceutical-Life Sciences Practice Group)

Dr. Shweta Sharma is a Principal Associate at Khurana & Khurana Advocates and IP Attorneys She has almost 8 years of experience in Patent prosecution and drafting with domain expertise in Life sciences, Biotechnology, Chemistry and Pharmaceuticals. She holds a PhD degree in Biotechnology from International Centre for Genetic Engineering and Biotechnology, New Delhi and is a qualified Patent Agent (India). She has worked as a visiting scientist in University of Glasgow, Scotland under one-year fellowship programme. Post PhD, she received several independent fellowships from UGC and DST and handled her own projects in University of Delhi, South Campus successfully.

She has worked in Tier 1 law firms of India and is well versed in the drafting and prosecution of patent applications related to various technical domains such as Life Science, Biotechnology, Pharma, Chemistry and other related fields. Her practice also includes detailed analysis of the objections raised in the First Examination Report, preparing and filing responses to official actions based on inputs received from clients, attending hearings before the Controller and responding to client queries on various aspects related to Indian Patent law and practice. She is also involved in preparing and filing responses to office actions issued by foreign patent offices. Prior to joining the team of Khurana & Khurana, she worked with the firms like Sagacious IP and KnS Partners.

#### Syed Habeeb Ahmed (Senior Associate - Pharmaceutical-Life Sciences Practice Group)

With more than 14 years of experience in Patent Search and Analytics, Syed has domain expertise in Chemicals, Pharmaceuticals, Biotechnological Products and Medical Devices. He holds Master's degree in Biochemistry from Jamia Millia Islamia (New Delhi), Post Graduate Diploma in Analytical Chemistry from IGNOU (New Delhi) and also MBA in Technology Management from IIT (New Delhi). Syed is involved in conducting Prior Art/Novelty/Patentability, Invalidity/Validity, Clearance/Freedom to Operate (FTO) Searches, Preparing IP Landscape Reports in various technology domains, Chemical Structure Searching, Sequence Searching (Using SciFinder, Questel orbit, and various public databases), Patent/Portfolio Watch and Patent Claim Mapping.

#### Sumant Kumar Bhaskar (Senior Associate - Pharmaceutical-Life Sciences Practice Group)

With more than 11years of experience in Patent Search and Analytics, Sumant has domain expertise in Chemicals, Organic Chemistry, Medicinal Chemistry, and Pharmaceuticals. Sumant holds a Master's degree in Process Chemistry from NIPER (Mohali). Sumant is involved in conducting Prior Art/Novelty/Patentability, Invalidity/Validity, Clearance/Freedom to Operate (FTO) Searches, Patent/Portfolio Watch and Patent Claim Mapping, Preparing IP Landscape Reports in various technology domains, Chemical Structure Searching, using STN (REGISTRY and MARPAT), SciFinder, Reaxys, PubChem, SureChem, Chemspider, etc.

#### Vishal Tikam Sukheja (Senior Associate - Pharmaceutical - Life Sciences Practice Group)

Vishal is a Senior Associate at IIPRD and Khurana & Khurana. He has more than 7 years of experience in Patent prosecution and drafting with domain expertise in Chemicals, Organic Chemistry, Medicinal Chemistry, and Pharmaceuticals. He holds a Masters degree in Medicinal Chemistry from NIPER (Mohali). He is involved in preparing and filing responses to Examination reports, Hearing notice, written submissions at IPO. Vishal is also involved in preparing and filing responses to office actions as issued by foreign patent offices of countries like USA, Europe, Australia, Canada, Brazil, UK, China, etc., and able to retrieve data using Scifinder, USPAIR,





Espacenet, AusPat, CIPO, JPlatPat, Google patents, Google scholar, Science-direct and PubMed. He further has expertise in Chemical Structure Searching using SciFinder, Reaxys, PubChem, Chemspider, etc.

# Dr. Priya Saxena (Senior Associate - Pharmaceutical-Life Sciences Practice Group)

Dr. Priya is a Senior Associate at Khurana & Khurana and IIPRD. She holds a Doctorate degree in Organometallic Chemistry from Department of Chemistry, University of Delhi and is a NET-JRF qualified. She has further been into 6 years of post-doctoral research at University of Delhi, IIT Bombay and Tel Aviv University, Israel. She has published 13 peer-reviewed International research articles, being the first author in 12 of them and second in 1. She has also taught B.Sc (Chem. Honors) and M.Tech (Chemical Synthesis and Process Technology) courses at University of Delhi as a Guest Lecturer. Dr. Priya has been into the domain of patents for over 6 years, having worked into patent searches such as Novelty/Patentability, Invalidity/Validity, Freedom to Operate (FTO) Searches, Preparing IP Landscape reports in various technology domains, Chemical Structure Searching using SciFinder, PubChem, SureChem etc., Patent Claim Mapping, Drafting of patent specifications (Provisional and Complete) and Prosecution of patents. She is a registered Indian Patent Agent. Prior to Khurana & Khurana, Dr. Priya has worked with ZeusIP Advocates/Services and Evalueserve (SEZ), Gurgaon in the domain of patents.

### Sonal Pawar (Senior Associate - Pharmaceutical-Life Sciences Practice Group)

Sonal is a Senior Patent Associate at IIPRD and Khurana & Khurana and deals with patent matters relating to Biomedical and Life Science domains. She handles projects involving Patentability Studies, Freedom-to-Operate Searches, Validity/Invalidity Searches and patent landscape analysis for both Global Corporate and International IP Law Firms. Sonal holds Bachelor's and Master's degree in Pharmacy. She holds Master's degree with specialization in Pharmaceutics. Sonal has completed Post graduate diploma in Pat informatics (PGDP) from CSIR, URDIP. Prior to joining the team of Khurana & Khurana and IIPRD, Sonal has worked as Method development analyst at Reve Pharma.

#### Dr. Mayank Sharma (Senior Associate - Pharmaceutical-Life Sciences Practice Group)

Dr. Mayank Sharma is a Senior Associate at Khurana & Khurana and IIPRD. Dr. Sharma has 8 years' experience of drafting and prosecution of Indian patents with domain expertise in Chemical sciences. He has extensive experience of patent search such as prior art search, patentability search, freedom-to-operate search and is able to retrieve patent and non-patent literature from WIPO, Espacenet, USPTO, Google patents, Google scholar, SciFinder, Reaxys, science direct and PubMed. He holds a Doctorate degree in Pharmacy from Faculty of Pharmacy, The Maharaja Sayajirao University of Baroda, Vadodara (Gujarat). Dr. Sharma has published 15 International research and review articles, written 2 book chapters and has 1 Indian Patent to his credit. He also holds PG diploma in Patents Law from NALSAR University of Law, Hyderabad.

#### Monomayee Mukherjee (Senior Associate - Pharmaceutical-Life Sciences Practice Group)

Monomayee is a Senior Associate at Khurana & Khurana. She holds a Bachelor's degree in Microbiology and Master's degree in Genetics/Genetic engineering from University of Calcutta. She is also a Registered Patent Agent (India). She was trained in Molecular Biology Processes, at Syngene International Ltd, a subsidiary of Biocon Ltd., as part of her Master's course and completed project titled "3-dimensional protein structure prediction and comparison" as part of her PG diploma programme in Bioinformatics. She started her career in IP in 2007, at D. P. Ahuja & Co., by handling Patents Document Filing, Patent searching, Filing for change of Owners/Applicant Names, amendments before prosecution and after grant, filing annuities, and working of patents for mostly international clients. Subsequently, she has handled drafting and prosecution in various domains and contributed in developing a new IP solutions firm, closer2patents as its first member of staff.





Monomayee has also worked in UAE to provide clients with IP solutions – trademark & patents, and handled trademark infringement and enforcement cases. She is well-versed in filing procedures in GCC countries.

# **Garima Garg (Senior Associate - Pharmaceutical-Life Sciences Practice Group)**

Garima is a Senior Associate at Khurana Khurana. She has almost 7 years of experience in Patent prosecution and drafting with domain expertise in Chemicals, Organic Chemistry, Medicinal Chemistry, and Pharmaceuticals. She holds a Master's degree in Pharmaceutical Chemistry from Jamia Hamdard. She is also a Registered Patent Agent (India). She has experience of more than three years in research and development from Jubilant Chemsys. Later she received 'Women Scientist C fellowship' (WOS-C/TIFAC's 9th Batch), where she did her internship at Remfry and Sagar. She is well versed in prosecution of patent applications related to various technical domains (Pharma, Chemistry, Polymer science and Biotechnology). Her practice includes detailed analysis of the objections raised in the First Examination Report, preparing and filing responses to official actions based on inputs received from clients, attending hearings before the Controller and responding to client queries on various aspects related to Indian Patent law and practice. She is also involved in preparing and filing responses to office actions issued by foreign patent offices. Prior to joining the team of Khurana & Khurana, she worked with Remfry and Sagar (Gurugram) for almost 5 years.

# Priyanka Sharanbasappa Vhanmane (Senior Associate- Pharmaceutical-Life Sciences Practice Group)

Priyanka is working as a Senior Associate at Khurana and Khurana Advocates and IP Attorneys. She holds a bachelor's degree in Biotechnology and a master's degree in Biotechnology & Biochemical engineering. She has almost 6 years of experience in Patent drafting and prosecution with domain expertise in Biotechnology and life sciences. She is well versed in Patent drafting and prosecution of patent applications related to various technical domains (Pharma, Chemistry, Polymer science and Biotechnology). Her practice includes Patent drafting and detailed analysis of the objections raised in the First Examination Report, preparing and filing responses to official actions based on inputs received from clients.

#### Gurpraise Kour (Associate - Pharmaceutical-Life Sciences Practice Group)

Gurpraise is a patent Associate working with Khurana & Khurana, Advocates and IP Attorneys. She did her B.Sc. (Hons.) in Biotechnology from SKUAST Jammu. She was awarded with Gold medal for securing 1<sup>st</sup> position in University. She did Master's in Biotechnology from University of Jammu. She has also qualified NET-JRF and GATE exam in Life sciences. She is a registered patent agent. After doing 3 months internship with the Firm, she has started working as Jr. Associate. Her main area of work is related to Patent Drafting and preparing FER responses for Patent.

# Shreya Agarwal (Jr. Associate - Pharmaceutical-Life Sciences Practice Group)

Shreya is a Junior Associate at Khurana & Khurana, Advocates and IP Attorneys. Shreya is a 2024 Law graduate from Bangalore with a bachelor's in Biotechnology and Chemistry. Being a consistent merit student, she has completed prestigious internships at renowned firms such as Sai Krishna and Associates, K&S Partners, Lakshmikumaran and Sridharan, and Khurana & Khurana, all focusing on Patent law. Currently, she is an Associate in the Patent Opposition team at Khurana & Khurana, where she applies her strong academic foundation and specialized knowledge to address complex patent challenges. Her unique blend of scientific knowledge and legal acumen positions her as a valuable asset in the evolving landscape of intellectual property law.





# Ananya Sharma (Jr. Associate - Pharmaceutical-Life Sciences Practice Group)

Ananya is a Junior Associate at Khurana & Khurana, Advocates and IP Attorneys. She combines a strong academic background in biotechnology with growing expertise in intellectual property. She holds M.Sc. degree in Biotechnology from the TERI School of Advanced Studies, providing a solid scientific foundation for her work in the life sciences domain. With over six months of experience as a Patent Analyst, Ananya specializes in Freedom to Operate (FTO) searches, Invalidity searches, and Patent Landscape analysis. She is also proficient in conducting Prior Art and Patentability searches. Ananya demonstrates precision in drafting and preparing Information Disclosure Statements (IDS), effectively translating complex technical information into clear, compliant documentation tailored to client needs.

#### **IP Valuation**

#### Varun Khurana (Head - IP Valuation)

Varun heads the IP Valuation Team and has over 22 years of experience in dealing with IP Commercialization and Licensing Matters from the Financial Perspective. Varun is a Chartered Accountant and along with qualifications of ACA, AICWA, CISA, ISA (ICAI), LL. B, ISMS LA (ISO 27001) focuses on Conducting Valuation of Intellectual Properties. Varun has been a part of over 250 Licensing deals from Khurana & Khurana and its leading Intellectual Property Consulting Firm IIPRD and has helped clients value their Intellectual Property. Varun has also been part of the negotiations during the out-licensing and in-licensing deals and has developed an expertise in precise valuation of the IP through comprehensive analysis of the Patents/IP's and evaluation of the market scenario. Varun works with the Patent Attorneys at Khurana & Khurana to complete the IP Commercialization process for technologies engaged by K&K/IIPRD for licensing.

# **Anubhav Gupta (Partner –Corporate, Taxation and Valuation)**

Anubhav heads the Tax practice at Khurana & Khurana and has core experience in handling taxation advisory & litigation matters (both Direct & Indirect Taxation) with a key focus on Goods & Service Tax (GST). Anubhav also advises startups, MSMEs, PSUs, MNCs and other business with Advisory in Corporate and Commercial Law domain, including but not limited to incorporation, drafting and negotiation of key business agreements/ documents, structuring of transactions, etc.

Anubhav specializes in streamlining complex and multilayered transactions and has successfully advised many clients, ranging from Fortune 500 Companies to MSMEs, Startups, High Net-worth Individuals, etc. to achieve a tax efficient and legally compliant position for their high value transactions. Anubhav has extensive experience in conducting due diligence and legal and tax reviews.

Anubhav regularly assists his clients during their routine assessment proceedings and subsequent appellate proceedings, filing of refund claims, etc. He also assists his clients during various audits and reviews conducted by Indirect Tax Authorities, etc. Anubhav also assists and represents his clients during investigation proceedings conducted by Revenue and Intelligence Authorities. Further, he has assisted multiple clients during proceedings initiated under the Prohibition of Benami Property Transactions Act, 1988.

Anubhav has in depth sectoral experience w.r.t. Real Estate, EPC & Construction, AlcoBev, IT, Auto Components, Energy, Metals & Minerals, Pharma, FMCG, Fintech, Crypto, e-Wellness, etc and is well versed with the various tax and legal issues and recent developments for such sectors. Anubhav also helps Foreign Businesses with designing their inbound and outbound strategy w.r.t their interests in India. Anubhav also possesses considerable experience in drafting and vetting of strategic documents to help businesses mitigate tax and legal complications.





Anubhav is a practicing Advocate, alumnus of the prestigious Campus Law Centre, Faculty of Law, University of Delhi. Additionally, he is a qualified Chartered Accountant, Cost Accountant, and a certified Information System Auditor (ISA-ICAI), and appears regularly before the Tax Tribunals, NCLT, High Courts & Commercial Courts.

### **IP Litigation Group**

#### Abhijeet Deshmukh (Partner and Advocate - Litigation)

Abhijeet Deshmukh is a Partner with Khurana & Khurana, Advocates and IP Attorneys. He heads Commercial and Corporate law practice at the firm. He specializes in all aspects of Intellectual Property, Contractual laws, Corporate Advisory and Litigation with focus on IP and Commercial disputes; UDRP disputes; Prosecution of Trademark and Copyright Applications. He has worked with more than 3000 Corporates in India and represented them in Litigation and Opposition cases across TM Offices. He represented clients in disputes pertaining to IP and Commercial Law at Various Judicial and quasi-judicial Authorities across India. He has also worked extensively on advising, negotiating, drafting, vetting and structuring various Agreements related to Intellectual Property laws such as Technology Transfer Agreements, IP Assignment Agreements, Strategic Alliance Agreements, Collaborative Research Agreements, Non-Disclosure Agreements, Agreements related to Media and Entertainment Law, Commercial agreement such as Joint Venture Agreements, Franchise Agreements, Share Purchase Agreements, Contract Manufacturing agreements inter alia. Abhijeet has an LLM from Symbiosis International (Deemed University).

#### Anubhav Gupta (Partner -Corporate, Taxation and Valuation)

Anubhav heads the Tax practice at Khurana & Khurana and has core experience in handling taxation advisory & litigation matters (both Direct & Indirect Taxation) with a key focus on Goods & Service Tax (GST). Anubhav also advises startups, MSMEs, PSUs, MNCs and other business with Advisory in Corporate and Commercial Law domain, including but not limited to incorporation, drafting and negotiation of key business agreements/ documents, structuring of transactions, etc.

Anubhav specializes in streamlining complex and multilayered transactions and has successfully advised many clients, ranging from Fortune 500 Companies to MSMEs, Startups, High Net-worth Individuals, etc. to achieve a tax efficient and legally compliant position for their high value transactions. Anubhav has extensive experience in conducting due diligence and legal and tax reviews.

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Anubhav has in depth sectoral experience w.r.t. Real Estate, EPC & Construction, AlcoBev, IT, Auto Components, Energy, Metals & Minerals, Pharma, FMCG, Fintech, Crypto, e-Wellness, etc., and is well versed with the various tax and legal issues and recent developments for such sectors. Anubhav also helps Foreign Businesses with designing their inbound and outbound strategy w.r.t their interests in India. Anubhav also possesses considerable experience in drafting and vetting of strategic documents to help businesses mitigate tax and legal complications.

Anubhav is a practicing Advocate, alumnus of the prestigious Campus Law Centre, Faculty of Law, University of Delhi. Additionally, he is a qualified Chartered Accountant, Cost Accountant, and a





certified Information System Auditor (ISA-ICAI), and appears regularly before the Tax Tribunals, NCLT, High Courts & Commercial Courts.

# **Amarjeet Kumar (Partner and Advocate - Litigation)**

With more than 16 years of successful litigation career behind him Amarjeet's multi-faceted expertise includes Real Estate Litigations with specialization in RERA, Commercial Litigation, Insurance, Industrial and Consumer Disputes, Civil Litigation, Family Disputes, Environment Litigation, Carrier Laws, Intellectual Property Rights Litigation including Protection of Plant Varieties, Insolvency and Bankruptcy Code, MSME Claims and Arbitration. He is a resourceful litigator with an uncanny ability to assess legal issues and produce result. He has achieved a great degree of success while arguing matters before different courts and forums including High Courts and District Courts apart from handling high stake matter before the Real Estate Regulatory Authority and Real Estate Appellate Authority.

He has an extensive experience in conducting Investigation & Litigation and has represented numerous corporate for devising their Prosecution and Litigation Strategies. Amarjeet also provides valuable and strategic advice in preparing various commercial contracts and agreements, explaining the companies on various contract conditions, ensuring that the contract made is in compliance with legal requirements, government regulations.

He has deep insight into the real estate issues and has successfully carried out the due diligence of various Real Estate Projects, and has been advising clients on strategies regarding Real Estate issues. His key areas of practice include: Infrastructure & Real Estate laws, Commercial & Civil laws.

#### Meenakshi Ogra (Partner - Litigation)

Meenakshi is a Partner in the Litigation Department at Khurana & Khurana. Having graduated in the year 1994 in Psychology (Hons.) from Lady Shriram College, University of Delhi, she also completed her LL.B from the University of Delhi's Campus Law Centre in the year 1997. In the year 2009, she also acquired a certificate in American and International Law from the Academy of American and International law, Texas, United States of America.

She has more than 28 years of experience in conducting litigation in Courts in India, including Supreme Court of India, various High Courts, District Courts alongwith Tribunals/ Foras/ Commissions.

Meenakshi has worked and appeared not only in the Supreme Court of India, but has also been regularly appearing before various High Courts and other District Courts, but also represented corporate clients and individuals before Tribunals such as Debt Recovery Tribunal, National Company Law Tribunal with regular appearances before various Consumer Foras/ Commissions. She has also conducted Arbitrations along with attending to and providing litigation support, both pre-litigation and during the proceedings, to protect the interests of the client.

She has handled matters pertaining to Intellectual Property Rights disputes; commercial disputes, including contractual disputes and interpretation of contracts, recovery of dues, claim for damages; also represented Banks for recovery of their dues before the Debt Recovery Tribunals, under DRT Act as well as under SARFAESI Act, including recovery suits on behalf of Banks and matters relating to negotiable instruments, pledges etc. on behalf of Banks; Company law, which includes oppression and mismanagement, Insolvency, rectification of register etc.; invoking and/or defending on behalf of corporates as well as individuals involving Writ jurisdiction of High Court and Supreme Court of India; labour and service matters; matters pertaining to Consumer law involving deficiency in service and/or defect in goods.

She brings many years of expertise in drafting various agreements, and contract documentation, which include Assignment deeds, Share Purchase Agreement, Distributor Agreement, Leases,





Licenses, Memorandum of Understanding, Family Settlement Agreements, Power of Attorneys, Wills, Gift Deed etc.

# Chhavi Pande (Principal Associate – Litigation, Banking & POSH)

Chhavi is a Principal Associate in the Litigation Department with Khurana and Khurana Advocates and IP Attorneys. She brings with her more than 20 years of experience. She has extensively been handling matters related to Banking Law, Cyber laws, Labour law, Employment, Family disputes, Consumer Disputes, Arbitration, Criminal and POSH. She has extensive experience in drafting and vetting of various Contracts and Agreements related to Intellectual Property laws, Non-Disclosure Agreements, drafting legal notices, rejoinders, lease agreements, employment contracts, commercial contracts, providing legal opinions, counselling etc.

She is POSH Trainer and empaneled as an external member of the Internal Complaints Committee (ICC) with various Indian and International clients. She has conducted more than 300 plus awareness sessions, trainings and workshops for the employees and ICC members on "The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013". She has imparted trainings to the ICC members on their roles and responsibilities as ICC members, addressing the POSH Complaints, workplace harassment, preparation and submission of Annual report, Impact of Sexual harassment at workplace and the consequences of non-compliance under the POSH Act. Besides these, Chhavi regularly renders training sessions to Employees of multiple companies across India on wide range of topics such as POSH, POCSO, Labour Law, Cyber Laws, Intellectual Property Laws inter alia.

Chhavi regularly writes blogs and articles to spread the awareness on the Labour law, POSH Act and varied topics of Law. Chhavi has worked with companies like Shotam Consultants, SPI Offshore Pvt. Ltd., SP Info Systems, Global Energy Talent, SKE&C, Phoenix Global Trade Solutions Pvt Ltd., and PS Legal Advocates and Consultants. She has done her PGDHRM from XLRI, MSc [Forestry], LLB and LLM.

#### Snigdha Singh (Principal Associate - Litigation)

Snigdha is a Principal Associate at Khurana & Khurana in the Litigation Department. She graduated from Damodaram Sanjivayya National Law University, Visakhapatnam, Andhra Pradesh in 2018. She is a gold medallist in Property Law and Family Law. Since graduation, Snigdha has focused on myriad areas of litigation including but not limited to pre-litigation advice, strategizing, correspondences drafting, filing and handling of matters w.r.t. to Show Cause Notices under Black Money Act, 2015 & prosecution under Income Tax Act, 1961; Summons under Customs Act, 1962 w.r.t. Gold & NDPS Transactions, quashing of First Information Reports; Writ Petitions, Appeals; Anticipatory Bail applications, regular bail applications, matrimonial disputes, and other commercial proceedings etc. Snigdha has extensive experience in handling matters at the Supreme Court including Special Leave Petitions, Civil Appeals etc. She also has extensive experience in disputes related to Arbitration & Conciliation Act, 1996. Snigdha has presided as a Panellist in 9th Intra Moot Court Competition, DSNLU, Visakhapatnam. She has also headed the drafting of the moot proposition for 1st IILM National Moot Court Competition 2022 by IILM Law School, Gurugram. Snigdha has authored papers titled "Economic Implications of National Food Security Act, 2013 and its International Trade Impacts" and "Gender Justice: Victimization without a Cause". In the span of more than 7 years, Snigdha has honed her skills in various aspects of civil, commercial and arbitration disputes. She is known for her diligence and sincerity. As her passion, she keeps her boat afloat in Litigation by working for Human Rights issues viz-à-viz Public Interest Litigations, Domestic Disputes etc.





# Prahalad Kumar (Principal Associate - Compliance & Regulatory Practices)

Prahalad is a Principal Associate in the Compliance and Regulatory Department at Khurana & Khurana. He is an Associate Member of the Institute of Company Secretaries of India. With over 10 years of experience, he specializes in corporate and regulatory affairs, including the Companies Act, FEMA, RBI regulations, startup and trademark registration, and FSSAI compliances. He has a strong foundation in capital and commodity markets, bu through his tenure at a leading stock broking firm. His key areas of expertise include **Mergers & Amalgamations**, **Oppression & Mismanagement**, and representation before quasi-judicial and regulatory authorities. CS Prahalad Kumar is known for providing strategic legal and compliance solutions to a diverse clientele.

# Helly Parikh (Principal Associate - Litigation)

Helly is a Principal Associate at Khurana & Khurana in the Litigation Department. She is a practicing Advocate with extensive experience in Commercial, Corporate, and Criminal Litigation along with expertise in Arbitration, Insolvency, and Intellectual Property matters. She has been actively engaged before the Hon'ble Gujarat High Court, the Hon'ble Supreme Court of India, National Company Law Tribunal (NCLT), Debt Recovery Tribunal (DRT), Real Estate Regulatory Authority (RERA), Food Safety Appellate Tribunal, and various Civil/Criminal Courts and quasi-judicial forums across India. She has over 7 years of litigation and corporate advisory experience, having worked with leading law firms such as Thakkar and Pahwa Advocates (under the guidance of Sr. Counsel Mr. Navin Pahwa), AMLEGALS, A.R. Gupta & Associates. She has represented leading corporates and high-net-worth individuals across diverse sectors including steel, energy, real estate, infrastructure, banking, FMCG and technology.

She has been part of matters involving companies such as Arcelor Mittal Nippon Steel, Essar Group, Reliance Group, Adani Group, AMW Motors, and Sintex Industries Ltd. She combines strong courtroom advocacy with in-depth drafting skills, having prepared a wide variety of pleadings for filing before High Courts and the Supreme Court. She holds an LL.M. (IPR Hons.) from Gujarat National Law University, Gandhinagar, and a B.Com LL.B. (Hons.) from the same University. She has also published and presented papers on human rights and humanitarian law and has been actively involved in moot courts and research committees during her academic tenure. She continues to advise and represent clients across a wide spectrum of forums with a practice that blends strategic advisory, courtroom litigation, and arbitration.

#### Rajat Sabu (Senior Associate - Litigation)

Rajat is engaged as a Senior Associate within the Litigation Department at Khurana & Khurana, Advocates & IP Attorneys. With 9 years of experience in litigation and enrollment with the Bar Council of Delhi, his expertise spans various areas such as commercial disputes, intellectual property rights, recovery suits, IBC, labor laws, environment laws, and revenue matters. He is also actively involved in drafting customized agreements tailored to the specific needs and requirements of clients. He holds a B.A. (Hons) in History from Sri Venkateswara College, University of Delhi, where he achieved Rank-II. Subsequently, he pursued his L.LB from the University of Delhi and got registered with the Bar Council of Delhi in 2017, and is a member of Delhi High Court Bar Association.

# **Arjun Santhosh (Senior Associate - Litigation)**

Arjun Santhosh is a Senior Associate in the Litigation practice of Khurana and Khurana and IIPRD and has over 8 years' experience in litigation and arbitration practice. He has represented several corporate and institutions in litigations before various courts and tribunals and is also involved in various arbitrations (ad-hoc and institutional). In many disputes, Arjun have acted as both briefing counsel and lead counsel conducting trial and arguments before various courts and tribunals. He has represented clients in several actions for interim relief, the challenge of arbitral award and constitution of arbitral tribunals.





Arjun has gathered considerable experience and expertise in handling various corporate and commercial disputes, ad-hoc and institutional arbitrations, white collar criminal proceedings, writ petitions, corporate insolvency, employment matters, consumer disputes, indirect tax disputes and like.

Some of his recent work includes handling a hotly contested property dispute matter on behalf a leading builder in connection with their dispute at an ongoing apartment project situated in Bangalore, handling criminal proceedings arising out of sexual harassment and an appeal for leading agro company in a software code dispute. In the beginning of his practice, he has acted as a briefing counsel for a public sector company in a group of writ petitions before the Hon'ble High Court of Kerala regarding compensation for land acquired under Right to Fair Compensation and Transparency in Land Acquisition, Rehabilitation and Resettlement Act, 2013. Before joining Khurana and Khurana, Arjun was with J Sagar Associates at their Bangalore office.

# Harsh Sharma (Associate - Litigation)

Harsh is an Associate working with the Litigation Team at Khurana and Khurana. He graduated in the year 2020 with a B.A.LLB (Hons.) Degree from M.S University of Baroda and is provisionally enrolled with the State Bar Council of Gujarat. During his undergraduate course he has interned extensively in the areas of Dispute Resolution and Litigation, including with firms like Karanjawala & Co. He has previously also interned with the Trademarks & Copyright Team at Khurana and Khurana where he worked exclusively in the field of Trademark Prosecution. He is sufficiently skilled in carrying out Legal Research and Legal Drafting.

# Nishank Barolia (Associate - Litigation)

Nishak is an Associate working with the Litigation Team, at Khurana and Khurana. His expertise lies in Real Estate Litigations, with a specialization in RERA, as well as proficiency in Commercial Litigation, Insurance, Industrial and Consumer Disputes, Civil Litigation, Family Disputes, Aviation Law, Insolvency and Bankruptcy Code, MSME Claims, and Arbitration. With a strong background in Civil Litigation, Nishank has appeared in diverse matters including those before the Real Estate Authority and various Consumer Commissions dealing with service deficiencies and product defects. He has represented clients in forums ranging from the City Civil Court to the National Company Law Tribunal, as well as before the Metropolitan Magistrate Court, invoking and defending on behalf of both corporates and individuals. His practice extends to the Writ jurisdiction of the Bombay High Court and the Supreme Court of India.

In his current capacity, Nishank leads the Litigation practice at the Mumbai Office and excels in drafting a range of agreements and contract documentation including Leases, Licenses, Memorandum of Understanding, Family Settlement Agreements, Power of Attorneys, Wills, and Gift Deeds. He also offers expertise in vetting documents, conducting legal research, preparing arguments, and responding to legal notices. Nishank's adeptness in formulating legal strategies and providing sound advice ensures the best representation for clients. Leveraging his extensive experience and profound knowledge, he consistently strives to deliver favorable outcomes and contributes significantly to the success of the legal team at Khurana and Khurana Advocates and IP Attorneys.

#### Medha Banta (Associate - Media and Entertainment Law)

Medha is an Associate working with the Media & Entertainment law team at Khurana & Khurana. She is well qualified in the area of Intellectual Property Laws with a specialisation in music and copyrights. She holds a Masters degree in IPR and Technology Laws from Jindal Global Law School, Sonipat and has done IPR certification courses from WIPO and Harvard Law School. She has previously





worked with various artists and production houses of the film and music industry. Her area of practice focuses on handling transactions related to music, entertainment, media and copyright laws.

# Harsha Aswani (Associate - Corporate/ Media and Entertainment)

Harsha Aswani is an Associate working with Corporate and Media & Entertainment Team at Khurana & Khurana Advocates and IP Attorneys. She is actively involved in drafting, vetting, structuring and summarising various Agreements related to Intellectual Property and Commercial Agreements. She has a hands on experience of working on Agreements related to Media & Entertainment Laws, interalia to name a few, Option Agreements, Showrunners Agreement, Talent Management Agreements, Artist Endorsement Agreements, Celebrity Service Agreements, Line Production Agreements, In-Film/Show Integration Agreements, Exploitation of Satellite Rights Agreements, Production Agreements. In her brief association with Advocate Ritisha Mukherjee, Attorney Media & Entertainment Law, she assisted in conducting script clearance, OTT Compliances, and drafting of Domestic and Overseas Film Distribution Agreements, Music Distribution Agreements, Legal opinions, amongst others. Currently, she is also handling compliance mandates for Start-ups and R&D entities, including Applications for DSIR Recognition, SIRO Recognition, and Application for use of Make in India logo.

Harsha has an LL.M. in IPR from National Law University, Jodhpur, and earned a "Gold-Medal" for her exemplary performance. She is a WIPO alumna and was honoured to be one of the top 52 candidates from around the globe and one of the youngest and highest ranked participants from India in the 12th Advanced International Certificate Course (AICC) on "IP Asset Management for Business Success", organized by WIPO, KIPO, KIPA, and KAIST, in 2021. WIPO gave her the opportunity to actively engage in healthy discussions and negotiations related to licensing of IP with people from different demographics & backgrounds. She also has a keen interest in designing & drafting customized Trade-Secret Protection Policies for companies and their employees with identified trade secrets/confidential information.

#### Ashish Laxmanrao Kankal (Associate - Litigation)

Ashish is an Associate working with the Litigation team at Khurana & Khurana. He did his graduation in B.Pharmacy from the AISSMS College, Pune University, Pune, and post-graduation M.Pharmacy from ALRAD COP, Pune University, Pune. He also holds a LL.B. degree from TMV's Law College, Pune. He has past experience of internships under various Advocates and law firms. He is actively involved in contract drafting and vetting and appearing before the courts for various litigation matters. His area of practice focuses on preparing FER responses for Patents, Trademark prosecution, and infringement, dealing with commercial matters, due diligence, and handling client queries.

#### Pratima Asthana (Associate - Litigation)

Pratima is an Associate working with the Litigation team at Khurana and Khurana. She comes with 5 years of experience in handling Arbitration, Civil, Criminal and Commercial matters. Having completed BB.A.LL.B (Hons) from Uttaranchal University in 2019, she is also pursuing an LL.M. degree from Himigiri Zee University in Dehradun.

#### Samrat Singh Kang (Associate - Litigation)

Samrat is an Associate working with the Litigation team at Khurana and Khurana. He graduated as one of the top three candidates during his time at Law School and holds a WIPO Certification in Intellectual Property, is a dynamic IP Attorney with three years of invaluable experience in Intellectual Property prosecution, strategy development, and landscape analysis. He also possesses instrumental experience in litigation, having recently been involved in major cases at Delhi High Court, Allahabad High Court, Delhi District Courts, and DRT. In addition to his litigation proficiency, Samrat has





contributed to the firm in various capacities, including drafting and reviewing legal documents for clients in the Corporate and Banking sectors, issuing Legal Notices related to IP and Employment matters, and providing advisory and strategies for IP licensing and commercialization. His versatile skills also benefit the firm in Data Privacy and Protection mandates.

# Ritvik Jha (Associate - Litigation)

Ritvik Jha is an Associate working with the Litigation team at Khurana and Khurana. He is a legal professional specializing in Intellectual Property Law, Commercial Litigation, and Dispute Resolution. He has experience in trademark, copyright, and consumer law, including litigation, prosecution, and enforcement. He has represented clients before the Delhi High Court, Madras High Court and various district courts. His work includes drafting, pleadings, and advising on IP strategy.

#### Yashika Chadha (Associate - Litigation)

Yashika Chadha is an Associate working with the Litigation team at Khurana and Khurana. Having graduated with a B.A.LL.B (Hons) from Guru Gobind Singh Indraprastha University, Delhi, she soon got enrolled with the Bar Council of Delhi. She specializes in litigation, with a prime focus on Arbitration and other Civil and Commercial Laws. Yashika's experience extends to drafting pleadings, and opinions, conducting extensive research on pertinent issues, and appearing before several Judicial Authorities and Tribunals. She has a professional membership of the Delhi High Court in addition to being registered with the Bar Council of Delhi.

#### Anuja Saraswat (Associate - Litigation)

Anuja Saraswat is an Associate working with the Litigation team at Khurana & Khurana. She has graduated with a B.A.LL.B. (Hons.) degree from Narsee Monjee Institute of Management Studies, Kirit P. Mehta School of Law, Mumbai. She is also specialized in Intellectual Property Laws. She has prior experience as an intern at various law firms including but not limited to K&S partners and Inttl Advocare where she has worked along with the trademark litigation as well as prosecution team. She also holds experience in vetting and drafting Legal Agreements.

# Subhuraj Perumalsamy(Associate - Litigation)

Subhuraj is an Associate working with the Litigation team at Khurana and Khurana. He holds a bachelor's degree in mechanical engineering and also graduated Law from Law Centre-1, Delhi University and enrolled with Bar Council of Delhi. He started his practice before the District Courts and High Court of Delhi and later shifted practice before Madras High Court. He has experience in drafting writs, appeals, suits, conducting trial and cross-examinations. He has represented clients before the National Company Law Tribunal, Real Estate Regulatory Authority, and various High Courts in matters of Civil and Commercial Disputes, appeals in IPR especially patent matters, Banking and Insolvency matters. His technical background coupled with legal experience enables him to handle techno-legal matters with ease. He has 4+ years' experience in litigation.

#### Sreenath J (Associate - Litigation)

Sreenath is an Associate in the Litigation practice of Khurana and Khurana and IIPRD. He has represented several corporates and institutions before various courts and tribunals. He has gathered considerable experience and expertise in handling and advising on various commercial and corporate disputes, corporate insolvency process and debt enforcement actions and arbitrations. Before joining Khurana and Khurana, he was with LEx Aeterna Practices, Chennai.

#### Jatin Sharma (Associate - Litigation)

Jatin is an Associate working with the Litigation team at Khurana and Khurana. With extensive experience in real estate, civil, and corporate legal matters. He brings a strong track record of managing comprehensive in-house legal operations across leading organizations. His expertise spans Real Estate





Law, RERA compliance, contract drafting, litigation strategy, and dispute resolution. He has effectively handled pan-India litigation, appeared before District Courts, High Courts, RERA Authorities and Consumer Forums and successfully managed complex police complaints and regulatory responses. He has contributed to major legal functions, including drafting and vetting a wide range of agreements, advising senior management on high-stake litigations. Known for his strategic thinking, strong communication skills, and ability to deliver under pressure, he adds significant value in high-risk legal environments. His deep understanding of real estate regulatory frameworks and ability to manage diverse legal portfolios makes him a key asset to any legal team.

# Saurabh Singh Bhadauria (Jr. Associate - Litigation)

Saurabh SIngh Bhadauria is a Junior Associate in the Corporate and Commercial team at Khurana & Khurana and IIPRD. He graduated from Lucknow University and has interned at various leading Corporate & Commercial law firms in order to understand the practical aspects and nuances of Corporate & Commercial Laws. He is actively involved in Drafting, Reviewing and Structuring Agreements related to Corporate & Commercial Transactions like Services Agreements, Collaboration Agreements, Joint venture Agreement, Shareholders Agreement, Licensing Agreements, Distribution Agreements, Employment Agreements, Franchise Agreements and M&A Agreements, etc. He also offers strategic guidance on the formulation and implementation of T&C's & Privacy Policies on platforms in compliance with statutory mandates. He also assists clients in the preparation and review of essential HR documents, including employment contracts, HR policies and procedures manuals, and disciplinary frameworks, and is also active in drafting and implementation of POSH Policy at workplaces fostering a harmonious and legally sound work environment. He lends his expertise in drafting and reviewing documents related to Capital Markets like DRHP documents. He also has good experience in Dispute Resolution as well as in Corporate & Commercial Litigation.

#### Naman Kapoor (Jr. Associate - Litigation)

Naman Kapoor is a Junior Associate at Khurana & Khurana, working with the Corporate and Commercial Law team. A graduate of UPES Dehradun with a B.A. LL.B. (Hons.), he has interned with leading law firms and corporate legal departments, gaining a strong foundation in transactional, regulatory, and advisory matters. He is currently involved in drafting and vetting a wide range of commercial contracts including Services Agreements, Franchise Agreements, Employment Agreements, Collaboration Agreements, Licensing Agreements, and Technology Transfer Agreement. He also regularly advises clients through well-reasoned legal opinions on corporate law, commercial transactions, labour compliance, and regulatory matters. He supports clients in handling regulatory filings and compliances before statutory authorities, contributing to the seamless execution of corporate transactions and operational mandates. He is also adept at reviewing and supporting due diligence processes and ensuring corporate governance alignment in both pre and post-transaction phases. With a solution-oriented approach and meticulous attention to legal risk management, he helps businesses implement legally compliant and commercially viable strategies.

#### Vishnu Gambhir (Jr. Associate - Litigation)

Vishnu is a Junior Associate at Khurana & Khurana, working with the Litigation team. He holds a law degree from Bharati Vidyapeeth University, and his practice focuses on Intellectual Property Rights, Company Law, Labour Law and Negotiable Instrument matters. He provides assistance in matters before District Courts, the Delhi High Court, and the Supreme Court of India. Vishnu's experience extends to drafting pleadings and opinions, as well as conducting research. His professionalism and dedication make a significant contribution to the firm's litigation practice.





# Rirutaj Tripathi (Jr. Associate - Litigation)

Rituraj is a Junior Associate at Khurana & Khurana, working with the Litigation team. He completed his graduation in B.A.(Hons.) History from the University of Delhi. Additionally, He holds an LL.B. degree from ILS Law College, Pune. He has experience in trademark, copyright, design, and arbitration matters, owing to previous internship experiences with leading firms/advocates and an active participation in multiple National-level competitions. He is committed to delivering practical and effective legal solutions in Intellectual Property and other commercial disputes

# Technical-Software/Electronics/Mechanical Group

### Tarun Khurana (Partner and Patent Attorney - Software/Electronics/Mechanical Group)

Tarun has over 22 years of experience in a broad range of Intellectual Property (IP) subject matters, and is the Co-Founding Partner and Patent Attorney of Khurana & Khurana (K&K) and of its Patent Research and IP Asset Management Firm, IIPRD, both of which are among the Leading IP and Commercial Law Practices with 10 Offices in India, and over 220 Professionals. The firms also have regional offices in US, GCC/UAE, Thailand, Indonesia, Vietnam, Myanmar, Bangladesh, Malaysia, Sri Lanka, and Nepal. Tarun is ranked among the top Patent Prosecution Practitioners in India by IAM 1000 (and also by IAM 300 Strategists), and focuses on Patent Portfolio Management, Litigation, Valuation and IP Commercialization mandates for numerous Indian and International Corporates ranging from Small Start-ups to Fortune 5 companies including Reliance Jio, Sun Pharma, NATCO, Accenture, Imagination Technologies, Huawei, Indian Oil Corporation, Xiaomi, ABB, ZTE, Fujitsu, Kyocera, SABIC, Indian Institute of Technology (Delhi/Guwahati/ Roorkee/Palakkad/Indore/Hyderabad), Emerson, Daimler, Cadence, Airbus, L&T, Glenmark, Simon, IISc, Marico, UPL, Avery Dennison, among many others.

Tarun has a strong experience in Patent Drafting in the domain of Computer Networking and has drafted over 5000 applications in aggregate till date, a strong portion of which are based in the Semiconductor, Networking, Engineering, Database, Cloud, E-commerce, Security and Telecom domains.

Tarun focuses on Electronics, Telecom, Computer Implemented, and Mechanical subject matters, and has also worked with Corporates/Institutes across other technical and business domains as well, He has, apart from handling Indian and International Clients for filing and prosecution matters in India, also actively assisted numerous US and European Law and Licensing Firms and Corporates in providing Patent Support Services such as Conducting Patent Searches, Preparing Claim Charts, Preparing Specifications / responses to offices actions, undertaking Landscape/Analytics, E-Discovery Support among other like mandates that IIPRD focuses on. Tarun is well versed with US, EP, and Indian Patent Laws. Tarun has a Bachelor's in Computer Science Engineering from Pune University, a Master's in Software Systems from BITS Pilani, Bachelors in Law, an MBA from IIM Lucknow, and is in pursuit of his PhD. He also has certifications from IIT Delhi, WIPO, Asian School of Cyber Laws, Indian Law Institute, and International Software Testing Board among many others. Tarun is also a regular speaker at numerous Institutes and Corporates including International Conferences such as GIPC, WIPF, CII, FICCI, along with at entities such as NTPC, Indian Oil Corporation, IITs, TIFAC, DIT, CSIR, Moserbaer, IIM Lucknow, ASSOCHAM, Managing Intellectual Property (MIP), Indian Oil Corporation, NALSAR, ONGC, Delhi Technical University, and Tata Group Companies among many others.

# Rajesh Jain (Partner and Head - Software/Electronics/Mechanical Group)

Rajesh is a Partner at Khurana & Khurana and IIPRD. He is a graduate in mechanical engineering from IIT Kanpur with 46 years of experience of working in Indian Ordnance Factories, wherein, his job responsibilities involved handling technology related matters like Technology Transfer, Technology





Assimilation, Documentation, Product Design and Development, their Trials and Production including selection of Production Technologies, setting up facilities culminating in production. He has worked on varied Products and Production Technologies in the field of Automobiles, Bullet Proof Vehicles, Small Arms, Battle Tanks and Infantry Combat Vehicles-including their Engines, Transmission, Armour and Armament, Vision Devices-Passive as well as Thermal, Laser Range Finders, etc. Currently, at K&K, Rajesh focuses on handling Patentability, Patent invalidation, FTO studies and analyses, technology/patent landscape analysis, Drafting Patent Applications, Due Diligence Studies and preparing Responses to Office Actions for a number of clients in Engineering, Automotive, Mechanical, Electro-mechanical, Materials, and allied industries.

# T S Sharat (Director IP & Patent Attorney - Software/Electronics/Mechanical Group)

Sharat is a Patent Attorney with 19 years of experience in Intellectual Property Asset Management (IPAM) with focus on the entire patent life cycle (invention ideation & review, patent intelligence, patentability assessment, inventor interview, patent drafting, foreign filing decision, patent prosecution, foreign prosecution intelligence, licensing potential analysis, infringement analysis, litigation support etc.).

Sharat's expertise lies in end-to-end Patent Portfolio Development/Management. He has drafted and prosecuted thousands of patent applications for US, EU, IN jurisdictions in technical domains such as (but limited to): software, client-server arch., home media, consumer electronics, VLSI circuits, image processing, computer memory architecture, 5G communication protocols & standards, computer networks, cloud computing, AI-based technologies, mechatronics, mechanical systems/apparatus/devices, energy and material sciences, etc.

Sharat has owned and implemented critical processes for IP departments across geographies for Patent Portfolio Development for fortune 100 companies. He introduced innovative business models for optimum utilization of in-house patent resources and outside counsel resources over a significant scale (# assets >5000) and successfully collaborated with multiple stakeholders to execute such models.

Sharat has trained/mentored numerous patent agents, attorneys, engineers and scientists on patenting, patent drafting & prosecution, claim interpretation, patent law, emerging best practices, etc. He created and led the single largest team in India for drafting and prosecution to deliver high volume prosecution and drafting services (~3000+ US/Global OA responses/year and ~200 patent applications/year) for a Japanese consumer electronics giant (also one of top 5 fliers in US).

Sharat has also led multi-million \$ engagements with fortune 100 companies for Patent Portfolio Management/Development and achieved IP budget savings of up to 30% while adding value with unique blend of innovative IP service offerings, trained human capital and disruptive technology tools.

Sharat is very passionate about technology and its use in gaining efficiency and improving quality in IP transactions. As a subject matter expert, he implemented a rare amalgamation of patent expertise and technology (+ data science) in IP Asset management disrupting the patent prosecution space to gain process and spend efficiency of ~25%.

Sharat regularly collaborates with Patent attorneys, in-house counsels, Chief Patent counsels, CIPOs, Licensing executives/attorneys, Patent Portfolio managers to formulate and execute IP strategies, aligning IP Asset Management with Business and Strategic imperatives, and achieving CTO/CIPO/CFO goals.

Sharat is the Director of IP and Patent Attorney at Khurana & Khurana (K&K) and of its Patent Research and IP Asset Management Firm, IIPRD. Ranked among the top Patent Prosecution Practitioners in India, Sharat focuses on Patent Portfolio Development & Management, Patent





Litigation, Patent Valuation and IP Commercialization for Multinational Companies, Law firms, Startups etc in the high-tech domain.

# Lalit Kumar (Associate Partner - Software/Electronics/Mechanical Group)

Lalit is working in the capacity of an Associate Partner at IIPRD and Khurana & Khurana. He is registered with the Indian Patent Office as a Patent Agent [INPA-2425] and holds a Master's degree in Telecom technology, a Bachelor's degree in Electronics and Communications, along with LLB. He primarily deals in conducting all types of searches in the Computer/Electronics/Electrical/Mechanical domains such as conducting Patentability Searches, Validity Searches, Freedom-To-Operate Searches, Infringement Analysis/Evidence of Use/Claim Charts preparation, Due-Diligence, Portfolio Management, Landscape, among others. In addition, he coordinates with inventors/clients to understand their needs, and manages/mentors a team of Associates for the swift delivery of project deliverables.

#### Dr. Ujjwala Girish Haldankar (Associate Partner- Pharmaceutical-Life Sciences Practice Group)

Ujjwala is an Associate Partner and Patent Lawyer at Khurana & Khurana Advocates and IP Attorneys and of its Patent Research and Intellectual Property (IP) Asset Management Firm, IIPRD. Sje is a former Assistant Controller of Patents and Designs and have worked with the Patent Office, Government of India for 14 years. Thereafter she was associated with an esteemed Intellectual Property firm as Head of Office and Sr. Patent Attorney at the branch office, Mumbai. During her tenure at Patent Office and at Intellectual Property firm, she have handled patent applications and litigations in the field of Chemistry, Pharmaceuticals, Biological sciences. She have completed my Ph. D. in Life Sciences. She have done a Post-Doctoral Fellowship at Public Health Research Institute, NJ, US. She have completed LL. B. from University of Mumbai.

# Parvez Kudrolli (Principal Associate - Software/Electronics/Mechanical Group)

Parvez Kudrolli is a Principal Associate at Khurana & Khurana and IIPRD. His expertise lies in consultancy, business development and client relationships relating to Patent Drafting, Searches, Analysis, Prosecution, Training and Commercialization. Parvez has been an Inventor, Patentee and Entrepreneur and has obtained patents for his inventions in India & USA. He has experience of developing & inventing software related inventions, drafting & prosecuting patent applications, conducting patent workshops, commercializing patent rights and managing a Software IPR related Startup Company. He has a degree in B.Sc. (Maths) and is a Registered Patent Agent admitted to practice before the Indian Patent Office.

# Kuldeep Singh (Principal Associate - Software/Electronics/Mechanical Group)

Kuldeep is a Principal Associate at Khurana & Khurana. He is a Registered Patent Agent (IN/PA 2773) and an Advocate (Reg. No. D/842/2020). Kuldeep holds a Master's degree and a Bachelor's degree in Electronics and Communications Engineering along with Bachelor's degree in Law. Kuldeep has over 11 years of experience in Indian Patent prosecution relating to technologies in the field of electronics, telecommunication, mechanical, software, ecommerce, Instrumentation, automobile, medical devices and electrical. He has mainly focused on responses to FER, attending hearings before the Controller and client queries. Kuldeep was also a research Associate at Indian Institute of technology (Delhi) and has 2.5 years of research experience in wireless communication. Kuldeep has one research publication in International journal and also presented a research paper at a national conference on wireless communication and VLSI Design. Prior to Khurana & Khurana, Kuldeep has worked with Perfexio legal (Noida), Groser & Groser (Gurugram), Remfry and Sagar (Gurugram) and Kan and Krishme (Delhi) Law firms.





# Raghavendra Pratap Singh (Principal Associate - Software/Electronics/Mechanical Group)

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Arvind is an Associate working with Khurana & Khurana, Advocates and IP Attorneys. He graduated in the year 2018 with B.Tech in computer science. He comes with more than 6 years' experience in IPR field. He has extensive experience and knowledge of patent design illustration, technical drawing, utility, flowchart, graph, design patent, design searching, patent searching, paralegal support (form, search report, design registration in India).

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Haritha is an Associate at Khurana & Khurana and IIPRD. She has prior experience of more than 10 years in Patents. Haritha is a Registered Patent Agent. Her education includes a PGDPL degree from Nalsar University, Hyderabad and B.E degree in Electronics and Communication Engineering from Anna University, Chennai prior to joining K&K, she handled various projects involving Novelty/Patentability searches, Product searches, PS and CS drafting, Indian and US prosecution, Patent Paralegal, e-filing of Patents. She significantly focuses on subject matters related to the field of Electronics, Telecommunication, and software, mechanical, automobile and robotics. Prior to Khurana & Khurana, she has worked with Researchwire Knowledge Solutions Pvt. Ltd., Mumbai and Altacit Global Law firm, Chennai.

## Arvind Sankar (Associate - Software/Electronics/Mechanical Group)

Arvind is an Associate at Khurana and Khurana and IIPRD and is primarily involved in drafting patent specifications in the fields of mechanical, software, electronics and telecommunications. He holds a BSc in Data Science and Programming from IIT Madras and a BBA LLB with a Gold Medal for securing 3rd rank in his batch from NLU Odissa. He was also invited to the 11th Advanced International Certificate Course (AICC) 2020 Workshop, jointly conducted by WIPO and Korean IP organisations. Earlier, he worked with several start-ups, guiding them through end-to-end patent and IP life cycles.





## Divya KV (Associate - Software/Electronics/Mechanical Group)

Divya is working as an Associate at Khurana and Khurana Advocates and IP Attorneys. She holds a PhD degree in Physics. She is a Women Scientist C- KIRAN IPR Trainee alumni, where she did her internship at Ibha IP Solutions, Vidhyaranyapura. She has been in the domain of patents from the past 4 years primarily focusing on drafting (Provisional and Complete). She also has experience with patent and trademark searches, and preparing responses to examination reports. Before entering the IPR field, Divya worked as a content Writer (Physics) at SreeNarayana Open University, Kerala. She is a registered Patent Agent with the Indian Patent Office.

## Kommuri Kamal Charan (Associate - Software/Electronics/Mechanical Group)

Kamal is working as an Associate at Khurana and Khurana Advocates and IP Attorneys. Kamal possesses 4 years of experience in patent analytics. He has handled multiple projects of Novelty Searches, Invalidation searches, Freedom to Operate Searches and also done a few State Of Art searches, Landscape searches. He has handled technology domains like Machine designs, Power tools, Medical device design, Refrigeration, Cryogenic cooling systems, Heavy agricultural vehicles, and heavy vehicles. He worked previously with Icuerious Research Services LLP in Mohali. He did his master's in Thermo-Fluids Engineering from IIT Jodhpur.

### Bandi Akhil Kumar Reddy (Associate - Software/Electronics/Mechanical Group)

Akhil is an Associate at Khurana & Khurana, Advocates and IP Attorneys (K&K) and IIPRD. He has 6+ years of experience in the IP domain and has worked in technologies related to Software technologies, Electronics, Communication etc. Akhil is involved in prosecution of patent applications in the areas of electronics, software, and mechanical. He has completed M.Tech in Communication Systems Engineering in Visvesvaraya National Institute of Technology, Nagpur (VNIT Nagpur). Prior to joining the firm, he was primarily working on prosecution of US/EP/IN.

#### Akash Tripathi (Associate - Software/Electronics/Mechanical Group)

Akash is an Associate at Khurana & Khurana, Advocates and IP Attorneys (K&K) and IIPRD. He has more than 8 years of experience in Product Design and Patent Illustration. He is currently involved in Patent drafting in the areas of electronics, software, and mechanical. He holds prior experience in preparing all type of IPR Illustration, Utility Drawing, Design Drawings, Provisional & Non-Provisional Drawings, Office-Action Drawing, related to USPTO, PCT, EPO, IN, among other jurisdictions. He graduated in 2016, and holds a degree in Mechanical Engineering from Dr. APJ Abdul Kalam University, Lucknow. Akash is also pursuing LLB. He was previously worked as an Assistant Manager at Barcode IP, New Delhi.

#### Sakshi Bhatia (Associate - Software/Electronics/Mechanical Group)

Sakshi is an Associate at Khurana & Khurana, Advocates and IP Attorneys (K&K) and IIPRD. Sakshi is a registered Patent Agent and has over 5 years of experience in prosecution of Patents in the area of Biotechnology, Microbiology, Molecular Biology, Biochemistry, Medical Devices, Mechanical, Electronics and Communication and Software. She has extensive experience in drafting and management of FER responses along with their filing and handling client queries. At Khurana & Khurana her main focus is on responses to FER and attending Hearings before the Controller.

## Manisha (Associate - Software/Electronics/Mechanical Group)

Manisha is an Associate at Khurana & Khurana, Advocates and IP Attorneys (K&K) and IIPRD. Manisha comes with around 4 years of experience in patent drafting and prosecution. She is a registered patent agent with the Indian Patent Office. She holds a Master of Technology (M.tech) degree in Automation and Manufacturing from the Department of Mechanical Engineering, YMCA Faridabad, and a Bachelor of Technology (B.Tech) degree in Mechanical Engineering from





Deenbandhu Sir Chottu Ram University, Murthal. Further, she has been trained in the field of IPR through the women scientist scheme-B, TIFAC. She has published two research papers in the field of Friction Stir Welding. She has the capability to draft patent applications in the domain of mechanical, electronics, automobile, and medical devices.

## P Bharghav (Associate - Software/Electronics/Mechanical Group)

Bhargav is a Technocrat-turned-Advocate and an Intellectual Property enthusiast with a wealth of experience in patent law, he has been instrumental in establishing sophisticated legal frameworks for numerous high-profile, tech-driven entities. His journey led him to prescribe unique legal solutions, where his expertise reshaped the legal landscape for various companies. Bhargav is currently working as an associate with Khurana & Khurana. Bhargav had a solid academic foundation by holding a bachelor's degree in mechanical engineering and an LL. B degree from renowned institutions. His professional journey commenced as an Engineer, navigating through roles in multinational companies within the Mechanical domain. Transitioning seamlessly into the realm of litigation, he honed his skills in various high courts. Presently, Bhargav focuses his practice area on patent law, specializing in patent drafting and patent prosecution.

#### Garima Pandey (Associate - Software/Electronics/Mechanical Group)

Garima is an Associate at Khurana & Khurana, Advocates and IP Attorneys. Garima is primarily involved in patent drafting and prosecution, with a focus on electronics, software, and mechanical engineering domains. She holds a Bachelor of Technology degree in Electronics and Telecommunication Engineering. Before joining the firm, Garima worked in academia as an Associate Professor, teaching computer science and digital electronics courses at the undergraduate level.

#### Neha Vivek A (Associate - Software/Electronics/Mechanical Group)

Neha is an Associate at Khurana & Khurana, Advocates and IP Attorneys specializing in patent drafting across various engineering domains. She holds an M.Tech degree in Structural Engineering and Bachelors Degree in Civil Engineering, graduating as a university topper in both. She is also a Women Scientist-C WISE-IPR Trainee alumni, where she completed her internship at Khurana and Khurana Advocates and IP Attorneys. She also worked as an Assistant Professor at Amruta Institute of Engineering and Management Sciences, Bengaluru.

## Remina Roshith (Associate - Software/Electronics/Mechanical Group)

Ramina is an Associate at Khurana & Khurana, Advocates and IP Attorneys, specializing in patent drafting across a range of engineering domains. She holds an M.Tech degree in Electronics and Communication Engineering with a specialization in *Opto-Electronics and Optical Communication* and an M.Sc. degree in Electronics. She is also an alumna of the Women Scientist-C (WISE-IPR) program, where she completed her internship at K&S Partners, Bangalore. In addition, she brings over 11 years of experience as an Assistant Professor, contributing significantly to the academic and technical training of students in the field of electronics.

## Anshu Singh (Associate - Software/Electronics/Mechanical Group)

Anshu is a Patent Associate at Khurana & Khurana and IIPRD. He holds a Bachelor of Engineering Degree in Electronics and Communication from Chandigarh Engineering College, Mohali. With over 1.5 years of experience in the Intellectual Property Rights (IPR) Industry, specifically in Patents, he has developed a strong skill set in conducting prior art searches, invalidity searches, landscape searches, and whitespace analysis. He is currently working as an Associate at Khurana & Khurana, where he continues to build his career in the field. In addition to his professional pursuits, he has a passion for football and has competed at the district level. He is also an avid traveller who enjoys trekking and exploring new places.





## Gopal Krishan Pandey (Associate - Software/Electronics/Mechanical Group)

Gopal is an Associate at IIPRD and Khurana & Khurana, Advocates and IP Attorneys with over two years of experience in intellectual property, leveraging a techno-legal education with degrees in Engineering (B.E., M.Tech) and Law (LL.B.). As a registered Advocate, his skills include patent drafting, prosecution, and prior art analysis. He has drafted patent specifications across diverse fields like Electronics, Software, and Mechanical Engineering. His work includes assessing patentability and drafting patent applications. He has prepared responses to the First Examination Report and written submissions in response to hearing notices.

## Oindrila Ghosh (Associate - Software/Electronics/Mechanical Group)

Oindrila is an Associate at Khurana & Khurana, Advocates and IP Attorneys specializing in patent drafting across engineering domains. She holds both M.Tech and B.Tech degrees in Computer Science from the West Bengal University of Technology. During her M.Tech pursuing span, she was a full-time TEQIP scholarship holder. She is also a Women Scientist-C WISE-IPR Trainee, batch 13 alumnus, where she completed her training at Rajiv Gandhi School of Intellectual Property Law, IIT Kharagpur, under the guidance of Dr. M. Padmavati. She has started her career as a teaching assistant at Narula Institute of Technology. Then continued as a program trainee for GSDP by MoEF&CC, Govt. Of India at IITM Pune, and CPCB Kolkata, where she secured the first position for delivering a clear vision of the pollution cycle and was awarded by Dr. Anandi Subramanian, Senior Economic Advisor, MoEF&CC. Further, she was a research team member of Dr. Gupinath Bhandari, Professor, Jadavpur University.

## Himanshi Gupta (Associate - Software/Electronics/Mechanical Group)

Himanshi is an Associate at Khurana & Khurana, Advocates and IP Attorneys. She is a techno-legal professional and has interning experience at various law firms in patent law across various technology domains and food industry). She is a registered Patent Agent (IN/PA- 6280) and holds a Bachelor's degree in Engineering (Food Technology) from NIFTEM and a Law degree (LLB with Honors in IP Law) from IIT Kharagpur. She focuses her practice area on patent law, specialising in patent drafting and prosecution.

#### Santosh Kr. Aich (Junior Associate - Software/Electronics/Mechanical Group)

Santosh is an Associate at Khurana & Khurana, Advocates and IP Attorneys. He possesses certified training in industrial automation, specializing in sensor technology, programmable logic controllers (PLC), and robotics, with a primary emphasis on Industry 4.0, obtained from Bosch Rexroth. He holds a certification in integrated automation, with a specialization in switch gears, AC, and DC drives, obtained from Siemens. He did his B.Tech in Electrical Engineering from CVRCE Bhubaneswar and secured 1st position in paper and poster presentation on "Floating nuclear power plant" in the National conference on recent trends and innovation in Engineering and technology conducted by CVRCE and AIEEE. His main area of work is related to patent searching. He is also involved in projects including Novelty/Patentability searches to disclose prior arts corresponding to the subject invention.

#### Philip Densil (Junior Associate - Software/Electronics/Mechanical Group)

Philip is a Patent Associate at Khurana & Khurana, Advocates and IP Attorneys. He completed his BCA and MCA from Bishop Heber College in Tiruchirappalli. He has certified training in Java and Python, with a specialization in Angular as a front-end developer. Previously, he worked as a software developer at companies including Omega Healthcare and Optisol Business Solutions. He began his career at Khurana & Khurana as a Junior Associate, focusing primarily on patent searching. His





responsibilities include conducting Novelty/Patentability searches to identify prior art in technical fields including computer software, networking and communications systems.

## Senthilnathan (Junior Associate - Software/Electronics/Mechanical Group)

Senthil is a Patent Associate at Khurana & Khurana, Advocates and IP Attorneys specializing in patent drafting and prosecution with experience in preparing detailed patent specifications and technical documents across diverse technology domains. His work involves interpreting complex inventions, ensuring legal accuracy and presenting them in clear, structured formats compliant with patent office standards. He holds a degree in Data Science and possesses a strong software development background which enables him to effectively understand and articulate inventions in fields such as artificial intelligence, machine learning and embedded systems. During his academic journey, he worked on projects including FPGA-based logic gate implementation, AI-powered chatbots and machine learning and deep learning applications, which strengthened his technical foundation and analytical thinking

#### **Licensing and Commercialization/Business Development Group**

## Rajesh Mishra (Principal Associate - Business Development and Licensing)

Rajesh is Business Development Manager and handles Business Development Department at IIPRD. Rajesh has over 17 years of experience in Business Development and Sales and more than 8 years of experience in managing Business Development and Sales team for various corporates from India, USA, UK and Canada. Rajesh executes all strategic business development initiatives at IIPRD. He has a degree in B. Com (Hons) and MBA in Marketing Research and Consumer Behaviour. In his last assignment Rajesh has worked for one of the top IT MNC and maintained excellent rating for consecutive six years, he has been rated outstanding performer for consecutive four years and has been in the League of Extraordinary for consecutive two years.

## **Shourabh Banerjee (Principal Associate - Business Development and Licensing)**

Shourabh is a Business Development Manager and handles Business Development Department at Khurana and Khurana and IIPRD. As a PQ- Trade Mark Attorney (UK), Shourabh comes with a decade long experience in IPR operations and business management for clients cut across US/EU/UK/Middle East and across all industries. He is adept in managing business portfolios of corporates and law firms with equal efficiency. He has consistently helped garner global clientele on Patent research and analytics for prior art searches, infringement analysis due diligence, licensing and all allied IP Prosecution & Litigation support and has a keen interest in Trade Mark, Design Rights and Copyrights mandates and spends his weekends traversing into History, and traveling.

### Saurabh Verma (Senior Associate - Business Development and Licensing)

Saurabh Verma is a Senior Associate at Khurana & Khurana. He has over 10 years of experience in Business Development activities. Saurabh has been with Khurana and Khurana since December 2017. He is responsible for customer acquisition, Lead generation and prospect management. He is also responsible for domestic and international client handling, conducting business development calls to Corporates and Law firms. He also attends different queries of potential clients with follow-up calls. He has a graduation degree in B.COM (Computers) from Bhopal school of social sciences and MBA in marketing and finance from NIT-Bhopal.

## Bhumika U. Tewari (Senior Associate - Business Development and Licensing)

Bhumika has over 12 years of experience in Client Coordination, Business Development, Sales and HR. She mainly focuses on IIPRD / K&K client acquisition, lead generation and client coordination.





Bhumika has exceptional quality of handling multiple responsibilities and execute different mandates simultaneously. She is a graduate in Psychology and PGDHR and has worked with companies like Naukri.com, Zensar Technologies, Manpower Corp and Makemytrip.com.

## Rinki Saxena (Senior Associate - Business Development and Licensing)

Rinki is working as a Business Development Associate at Khurana & Khurana Advocates & IP Attorneys. She has over 14 years of experience in fields of Client Management. Rinki is also responsible for various Patent Support activities. She is having diploma in Computer Application & Programming, and post-graduation in Maths. Her role in Khurana & Khurana Advocates & IP Attorneys involves advanced searching of Patent Journals, Searching New Applications of various companies and pitching global clients for overall IP prosecution.

## Jacky Liu (Senior Associate - Business Development and Licensing)

Jacky is a Senior Associate and focuses majorly on business development, sales and promotion activities at IIPRD Consulting and Khurana & Khurana. He specializes in Lead Generation, Market Research, Client Management and Customer Acquisition with experience in handling China market. He has more than 14 years of experience in Marketing, Business Development, Market Research, Customer Relationship Management and cold calling, Identifying, qualifying, and securing business opportunities; coordinating business generation activities; developing customized targeted sales strategies.

# Varad Gokhale (Senior Associate - Business Development US Market)

Varad Gokhale is a Senior Associate and focuses majorly on business development activities at IIPRD Consulting and Khurana & Khurana. He is a Postgraduate with MSc- Engineering Management (London) and has over 6 years of experience in Business Development, Client Acquisition for various corporates in India and Africa. He is involved in complete Business Development process for IT Software sales in Indian Market. During his career, Varad had the opportunity to develop strategic relationships with business partners or potential clients in the relevant markets. Maintaining prospect and customer management databases along with tracking all lead. Prior to Khurana & Khurana he has worked with Scania India (Swedish MNC) as Manager-Operations and E- Link Software Technologies Pvt Ltd as Business Development Manager. Varad has experience in Business Development, Customer Relationship Management, Identifying and securing business opportunities, coordinating business generation activities.

# Manjuraj GM (Senior Associate - Business Development and Licensing)

Manjuraj is a Senior Associate and focuses majorly on Business Development, sales and promotional activities at IIPRD Consulting and Khurana & Khurana. He has an MBA in Entrepreneurship and holds a post graduate Diploma in Enterprise Management, a Bachelor's degree in Computer science. He has close to 5 yrs of experience in Business Development, Sales, Operations and Account Management. A start-up enthusiast having had the opportunity of being part of the core teams of two early-stage start-ups in the IT and F & B Sector. 5 Years of experience in business Development & account Management for IT services, Recruitment and Engineering services. 2 Years of experience in Business development and operations in F & B Domain.

#### Sathish Kumar S (Senior Associate - Business Development and Licensing)

Sathish Kumar S is a Senior Associate and focuses majorly on business development activities at IIPRD Consulting and Khurana & Khurana. He is a Graduate and having 17 years of work experience in Client Management, Project Management, Business Development, Client Acquisition, and managing commercial operations with various corporates in India and the International Market. During his career, Sathish had the opportunity to develop strategic relationships with business partners or





potential clients in the relevant markets. Prior to Khurana & Khurana, Sathish has worked with Einfolge Technologies Pvt. Ltd. as Business Development Manager. He also has experience in Business Development, Customer Relationship Management, Identifying and securing business opportunities, coordinating business generation activities.

### Deepika Sharma (Senior Associate - Business Development)

Deepika Sharma works as a Sr. Business development associate at Khurana and Khurana Advocates and IP attorneys and IIPRD. She is a highly motivated and experienced BD professional with over 14 years in the industry. She has worked with corporates like HCL, Wipro, and Tech Mahindra. She is skilled in Business development, Sales and other business data management tasks.

#### Arun Balaji (Senior Associate - Business Development)

Arunbalaji J is a Senior Associate and focuses majorly on business development activities at IIPRD Consulting and Khurana & Khurana. He is a Mechanical Engineering Graduate with MBA in Marketing and having 12+ years of work experience in Sales, Marketing, Business Development and Client Account Management with various Organizations in India. During his career, Arunbalaji had the opportunity to develop and implement strategies that resulted in significant revenue growth for the company in the relevant markets. Prior to Khurana & Khurana, Arunbalaji has worked with Quality management and Material Testing companies and Manufacturing Industries as Sales and Marketing Executive and having Business development experience in EdTech Industry. He also has experience in market analysis, business planning, Client Relationship Management, Consultative selling and coordinating lead generation activities.

### **Junaid Khan (Senior Associate - Business Development and Licensing)**

Junaid is a Senior Associate at Khurana and Khurana Advocates and IP attorneys and IIPRD. He has more than 12 years of experience in Business Development, Marketing, Client relationship, He is a competent professional with experience in managing business development functions, Business Management, Channel Management, and Client Relationship Management. He has domain expertise in B2B Tie-ups, Marketing Strategies, Business Analysis. He holds a Master's degree in Marketing from Asia Pacific Institute of Management (New Delhi), Graduate Degree in B. Com (Hons) from Aligarh Muslim University.

He is experienced, positive attitude, developing profitable and productive business relationships, coordinating with decision-makers, building an extensive client base, and market development; He is skilled in breaking new avenues and driving revenue growth and proactively conducting opportunity analysis by keeping abreast of global trends. He is Comfortable interacting with multiple levels of organization, management, and staff from different locations across the globe.

## Nitesh Kumar Mishra (Senior Associate - Business Development and Licensing)

Nitesh is a Senior Associate and focuses majorly on analysis, business development, sales and promotional activities at Khurana & Khurana. He is a Finance Graduate with management degree and has over 8 years of experience in Business Development, Sales, Media & Public Relations, Project and Account Management. During his career, Nitesh had the opportunity to develop strategic relationships with business partners or potential ients in the relevant markets. Maintaining prospect and customer management databases along with tracking all lead to sales conversion statistics. He is experienced in Analytics, Marketing, Business Development, Market Research, Customer Relationship Management, and Identifying, qualifying and securing business opportunities, coordinating business generation activities.





## Pooja Srivastava (Senior Associate - Business Development and Licensing)

Pooja is a Senior Associate at Khurana and Khurana responsible for assorted Patent and Trademark related Support Activities viz, strategic mailing to the new prospects, Docketing Support, Pitching Prospects across US/CN/EP markets and others. Also, managing DBMS (Database Management System) software for enabling centralized Database(s). She owns a total experience of 11 years in the domains of IP, Customer Delight Management, and Business Development and has worked for several companies like Audi, Archelons, ICAI (Institute of Chartered Accountants of India) & APTECH. She holds an educational degree of B.Sc. and MBA in Human Resource and Marketing from Amity University, Lucknow.

## Sanjay Rana (Senior Associate - Business Development)

Sanjay Rana is working as a Senior Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. He is a data management executive with a demonstrated history of working in the legal services industry. He is skilled in sales coordination, data mining, Management Information Systems (MIS), email campaign management, and other business data management-related tasks. He is a strong marketing professional who holds a Bachelor of Arts (B.A.) in Economics from CCS University, Meerut.

# Deepak Dutt (Senior Associate – Search Engine Optimization )

Deepak is a Senior Associate at Khurana & Khurana and IIPRD. He is a seasoned digital marketing expert with 14+ years of experience in helping businesses grow online. Holding multiple qualifications, including B.Sc, LLM, MBA, MeBA, and DDM, he brings a unique blend of technical, legal, and business expertise to digital marketing. Specializing in SEO, PPC management, Google Ads, Bing Ads, Native Ads, email marketing, video production & editing, SMS, and API marketing, Deepak has successfully driven online visibility, lead generation, and revenue growth for numerous brands. As a Google, Microsoft, and HubSpot-certified professional, he stays ahead of industry trends and implements data-driven strategies to achieve maximum ROI for clients. His deep understanding of online advertising, coupled with his technical acumen, makes him a trusted name in the digital marketing landscape.

#### Karanbir Singh (Associate - Business Development and Licensing)

Karanbir Singh is working as a business development Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. He is B.Tech graduate in Mechanical Engineering from A.C.E.T. Amritsar and has 5 years of experience in Business Development and Client Management. He is responsible for client handling, generating leads, and Trademark prosecution matters.

### Rahul Singh (Associate - Business Development)

Rahul is working as a business development Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. With 10 years of experience in Business Development and Client Management. Specializing in the health pharmaceutical sector and proficient in email management, Digital Marketing, and client engagement within law and technology firms, Rahul Singh is recognized for strategic business development. Excelling in identifying growth opportunities and nurturing partnerships, He is dedicated to building lasting relationships with clients through careful email management. Rahul Singh is leadership in impactful digital marketing campaigns has enhanced brand visibility and engagement, and his diverse experience ensures adaptability across various sectors. Additionally, He is proficient in data management, ensuring the security and accessibility of critical information. Consistently delivering results, Rahul Singh invites you to join Him on a journey of mutual growth and success in business development and client management, where innovation and collaboration lead to remarkable achievements.





#### Pankaj Kumar (Associate - Business Development)

Pankaj Kumar is an Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. He is a data management executive with a demonstrated history of working in the legal services industry. He is skilled in sales coordination, data mining, Management Information Systems (MIS), email campaign management, and other business data management-related tasks. He is a strong marketing professional with a Master of Arts (M.A.) in Sanskrit from CCS University, Meerut.

### Megha Nadiger (Associate - Business Development US market)

Megha Nadiger is a Senior Patent Associate with over 9 years' experience in patents and trademark filing and prosecution. She is working as an Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. She is presently responsible for business development activities at IIPRD Consulting and Khurana & Khurana. Megha is a Biotechnology graduate and is actively involved in business development activities in the US market.

## Madhavi Rana (Junior Associate - Business Development US market)

Madhavi Rana is a Junior Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. She is a Data Management Executive with a demonstrated history of working in the Legal services industry. She is skilled in Sales coordination, Data mining, Management Information Systems (MIS), Email campaign management, and other business data management-related tasks. She is a strong marketing professional with a Master of Arts (M.A.) in Sociology and Education from CCS University, Meerut.

#### **Keshar Singh Bisht (Junior Associate - Business Development)**

Keshar is a Junior Associate at Khurana & Khurana Advocates and IP Attorneys and IIPRD. He is a Data Management Executive with a demonstrated history of working in the Legal services industry. He is skilled in sales coordination, data mining, Management Information Systems (MIS), email campaign management, and other business data management-related tasks.

## **Trademark And Copyright Group**

#### Mohinder Vig (Partner and Head -Trademarks, Copyright, Media & Entertainment)

Mr. Vig is a Partner and Senior Trademark Attorney with over 37 years of experience. Mr. Vig specializes in all aspects of Trademark Law with focus on Clearance Searches, Opinions, and Prosecuting TM Applications. Mr. Vig has worked with over 5000 Corporates in India and represented them for Litigation and Opposition cases across TM Offices. Mr. Vig has also worked extensively on advising, negotiating, drafting, vetting and structuring various agreements including media & entertainment work, handling contentious copyright issues etc. Mr. Vig along with other Senior Associates and Associates at Khurana & Khurana, has handled licensing, acquisition, assignment, distribution, co-production of films, music and various other agreements for media & entertainment clients (films and television). He has represented various clients in IP matters and also handles filing and pursuing applications of copyright registration. He with his rich experience is one of the most important persons in the firm for strategic advice in all legal aspects with respect to media & entertainment including overseas film distribution. Mr. Vig also works with Attorneys that form part of the Worldwide Associate Network of the firm for prosecuting TM Applications for Indian clients overseas. Mr. Vig drafts all responses to office actions and consults Foreign Attorneys on Trademark issues. Mr. Vig has a B.Com from Delhi University followed by an LLB from Delhi University and practices Litigation at the Bar Council of Delhi.





## P Suman (Partner and Head - Trademarks, Copyright, Media & Entertainment)

Suman is a Partner at Khurana & Khurana and IIPRD. Sumans' practice at Khurana & Khurana focuses on all aspects of Trademark and Copyright. He specifically handles Legal Drafting in Opposition Matters, Responses to Examination Reports, Counter Statements, Evidences in TM opposition proceedings, Cease and desist notices, Contracts and agreements and conducting searches of overseas TM registers and providing use and registrability opinions. He also prepares legal responses to office actions from WIPO and USPTO. He has also handled hearing at TM registry India. He also provides Legal advice on registration and protection of trademarks in multiple jurisdictions.

## Hainsi Kanwal (Principal Associate - Trademark and Copyright Group)

Hainsi is Principal Associate at Greater Noida office of IIPRD and Khurana & Khurana, Advocates and IP Attorneys and focuses on Trademark Searches, Analysis, Filing, and Client Counselling. Hainsi has over 14 years of experience in client coordination and handling Trademark portfolios of client and is highly competent in handling examination reports and opposition matters.

#### Manoj Saxena (Principal Associate - Trademark and Copyright Group)

Manoj is a Principal Associate with Khurana and Khurana IP Advocates and IP Attorneys since 2014. Manoj has a master's degree in political science from St. John's College, Agra and has done Managerial Course from a leading faculty of India. Manoj brings with him a rich experience of 28 years of managerial expertise and client relations. Manoj's job profile includes business development activities pertaining to Intellectual Property Right Matters. Manoj specializes in liaison with existing and potential customers for Trademark filings, prosecution of applications, Trademark hearings, Trademark oppositions. Providing litigation support services for Intellectual Property Right litigation and commercial litigation is a key area of his activities. He regularly participates in major exhibitions/conferences and seminars for networking with potential customers.

## **Anamika Chaudhary (Senior Associate - Trademark and Copyright Group)**

Anamika is a seasoned Senior Associate at Khurana & Khurana Advocates and IP Attorneys. She holds her Master of Laws and comes with over 10 years of experience in Trade Mark practice and prosecution. She is Associated with the department of IPO and Trademark Registry and do liaison with the appellate Government Authorities. Anamika specializes in all aspects of TM searches, filling of TM Applications, preparing strategies for approval in Trademark Registry; attend hearing to represent our client.

## Deepak Joshi (Senior Associate - Trademark and Copyright Group)

Deepak Joshi is a Senior Associate at Khurana & Khurana. He has over 7 years of experience in Trademark activities. Deepak has been with K&K since Feb 2016. He is responsible for client handling and overall work related to Trademark and Copyright. He also focuses to potential clients with follow-up calls. He holds a bachelor degree in B.Com from Delhi University and L.L.B from IME Law College, Sahibabad.

### Ritwika Dasgupta (Senior Associate -Trademark and Copyright Group)

Ritwika is a Senior Associate at the Hyderabad office of Khurana & Khurana, Advocates and IP Attorneys. She has 9 years of experience of handling trademark prosecution and oppositions including drafting and reviewing opposition/ rectification counter statements, evidence, MOUs etc. She also specializes in drafting and replying to cease and desist notices/ rejoinders and domain name complaints. In addition to the same, Ritwika takes care of Business Development for the Hyderabad Office. Ritwika has completed her B.A LL.B. from Calcutta University, Department of Law and she is a member of West Bengal Bar Council.





## Rashi Gahlaut (Senior Associate -Trademark and Copyright Group)

Rashi is a law graduate from CSJM University, Kanpur and has completed her certification course on Intellectual Property Rights and Competition Law (IP Comp) conducted by FICCI, New Delhi. She has legal experience since 2016 and her interest area is Intellectual Property Rights majorly related to Trademarks, Copyright, Domain disputes and IP enforcement.

She is a keen and an enthusiastic IP (Intellectual Property) lawyer who is well versed in handling the IP matters and specializes in handling Trademarks matters related to conducting searches, drafting of replies against objections raised by the Trademark registries, Notice of opposition, counterstatement, rectification and evidences, appearing before the Registrars for hearing, etc. along with drafting legal notices and agreements. Learned Japanese (spoken Japanese) as a foreign Language from Indian Institute of Technology (IIT), Kanpur.

## Aswathi Nair (Associate -Trademark and Copyright Group)

Aswathi is an Associate at Khurana & Khurana with over 10 years of total working experience. She has done BBA.LL.B. from Karnataka State Law University and is an Advocate under Karnataka State Bar Council. Aswathi specializes in handling Trademarks matters related to drafting of replies against objections raised by the Trademark registries for Domestic and International clients, Letter of Objection, Cease & Desist notices, Notice of opposition, Counter Statement, Rectification and evidences and other legal documents along with Client counseling. She has also experience in drafting, vetting and structuring various agreements including IP Licensing, Share Purchase, Non-Solicitation, etc. She also handles applications of Copyright registrations.

#### **Bharti Sharma (Associate - Trademark and Copyright Group)**

Bharti is an Associate in Trademarks and Copyright Department at Khurana & Khurana and IIPRD. She has done her post-graduation from Amity Business School, Noida. She also holds a L.L.B degree and is registered with Delhi Bar Council. She focuses her practice area on Trademark prosecution specializing in drafting of Notice of Opposition, Counter Statement, Affidavit in support of evidence and reply to objections raised by Registry.

## Ashok Kumar Chauhan (Associate - Trademark and Copyright Group)

Ashok is an Associate in the Trademarks and Copyrights Department at Khurana & Khurana Advocates and IP Attorneys. He graduated from Delhi University and completed MBA from IGNOU & LL.B from Chaudhary Charan Singh University. He retired from NTPC Ltd. in December 2022. He has 37 years' experience in handling HR and Legal matters He is presently focusing on trademark-related matters.

#### Mohit Kasana (Junior Associate - Trademark and Copyright Group)

Mohit is a Junior Associate in Trademarks and Copyright Department at Khurana & Khurana and IIPRD. Mohit has graduated with a B.com (Hons.) degree from Amity University, Noida; LL.B from Campus Law Centre, Faculty Of Law, Delhi University And Has Completed L.L.M with specialization In Intellectual Property Rights Amity University, Noida. His Research Area In L.L.M was on "The Analytical Study of over-the-top platform global regulations in reference of Copyrights Act. Apart from his focus in IP he is also passionate about the areas of Criminal Law, Contracts Law, Family Law.

#### Shashank S Rathor (Junior Associate - Trademark and Copyright Group)

Shashank is a Junior Associate with the Tradmarks and Copyrights Department at Khurana & Khurana and IIPRD. He graduated as one of the top candidates during his time at Law School and holds a specialized certification in 'Legal Aid and Allied Laws' by ProBono India, in collaboration with

#### **EXEMPLARY PRACTIONERS PROFILES/BIOS**



Gujarat National Law University and Rajiv Gandhi National University of Law adding further depth to his legal acumen. He brings robust experience in Intellectual Property Law, particularly in Trade Marks and Copyrights, encompassing prosecution, opposition, strategic advisory, and landscape analysis. His portfolio includes drafting Notices of Opposition, Counter-Statements, Evidence in support of Opposition/ Application, Cease & Desist Notices, and detailed client advisories. Apart from that he also assists in TLA and opposition hearings. Beyond his core IP work, he has been involved in diverse legal domains including litigation, in-house advisory, ESG, and real estate. His litigation experience spans proceedings before the Delhi High Court, Uttarakhand High Court, District Courts across Delhi and Uttar Pradesh, and DRTs. He has also handled corporate and real estate mandates involving commercial agreements, legal notices, and regulatory advisory. With a growing interest in IP Law, he continues to expand his practice with adaptability and precision. His multidisciplinary expertise and strategic mindset make him a valued member of the firm's IP prosecution and opposition practice.

## Daisy Banakhede (Junior Associate - Trademark and Copyright Group)

Daisy is a Junior Associate in Trademarks and Copyright Department at Khurana & Khurana and IIPRD. She graduated from Jagran Lakecity University, Bhopal. She handles Trade Marks Opposition matters, including drafting Notices of Opposition, Counter-statements, Evidence in support of Opposition, Evidence in support of Application, and Evidence in reply of Opponent, along with Cease & Desist Notices. She also actively assists in TLA and Opposition hearings. In addition to her core legal responsibilities, she contributes to the Business Development efforts of the firm.